

Committee of the Whole Meeting Agenda



May 12, 2026 - 6:00 PM
Council Chambers
3805 S. Casper Drive

Published: 5/8/2026

AGENDA

1. **CALL MEETING TO ORDER**
2. **ROLL CALL; DECLARATION OF QUORUM; PUBLIC NOTICE**
3. **APPROVAL OF MINUTES**
 - A. April 28, 2026, Committee of the Whole Meeting Minutes
4. **UTILITY & FINANCE**
 - A. Discussion and possible recommendation to the Common Council to approve the May 13, 2026, Water Utility claims in the amount of \$130,756.54, Sewer Utility claims in the amount of \$87,714.40, and General City claims in the amount of \$612,605.53, including a US Bank EFT payment of \$22,012.56 and a City Water/Sewer/Storm bills EFT of \$17,947.60
5. **LICENSES & PERMITS**
 - A. Discussion and possible recommendation to the Common Council to approve the Extension of Premise for Mary's Caddyshack, located at 1959 S. 124th Street, for the Shackfest event to be held on June 27, 2026, contingent upon the satisfaction of all City requirements
 - B. Discussion and possible recommendation to the Common Council to approve the alcohol licenses, designated agents, and premise descriptions as outlined in the list as presented, for the license year expiring June 30, 2027, contingent upon the satisfaction of all City requirements
6. **MISCELLANEOUS**
 - A. Discussion and possible recommendation to the Common Council to approve the School Resource Officer Memorandum of Understanding Agreement between the City of New Berlin and the School District of New Berlin for the term of July 1st, 2026, through June 30, 2027, with an automatic renewal for one-year terms thereafter commencing July 1 of each year for two consecutive years (July 1st, 2027, and July 1st, 2028) with the last renewal term expiring June 30th of 2029.
 - B. Discussion and possible recommendation to the Common Council to approve Resolution No. 2026-04 amending the 2026 Capital Improvement Projects (CIP) Budget to reallocate remaining Fire Department Engine project funds for the purchase of an ambulance and tanker.
 - C. Discussion and possible recommendation to the Common Council to approve Resolution No. 2026-05 amending the 2026 Capital Improvement Projects (CIP) Budget to increase funding for the Citywide Radio Replacement Project by \$371,600.

- D. Discussion and possible recommendation to the Common Council to authorize the Mayor to execute all necessary contracts and related documents with Motorola for the Citywide Radio Replacement Project in an amount not to exceed \$1,371,600, contingent upon review and approval as to form by the City Attorney.
- E. Discussion regarding goals and directives for the development of the 2027 budget, including a potential tax levy target.
- F. Discussion and possible recommendation to the Common Council to authorize staff to proceed with the process for a public safety levy limit referendum question on the November 3, 2026, ballot.

7. ADJOURN

Additional Information

- The agenda packet, including supplemental information related to agenda items, is available online at www.NewBerlinWI.gov. Once finalized by the governing body, approved meeting minutes will also be posted online.
- Agenda items may be taken out of order at the governing body's discretion.
- Members, and possibly a quorum, of other municipal governmental bodies may attend this meeting to gather information. However, no action will be taken by any governmental body other than the one referenced in this notice.
- Accommodations will be provided under the Americans with Disabilities Act (ADA) to meet the needs of individuals with disabilities. If you require assistance or appropriate aids and services, please contact the Office of the City Clerk at (262) 786-8610 with reasonable notice.

Committee of the Whole MEETING MINUTES



April 28, 2026 - 6:00 PM
Council Chambers
3805 S. Casper Drive

MINUTES

1. CALL MEETING TO ORDER

Council President Harenda called the meeting to order at 6:01 PM.

2. ROLL CALL; DECLARATION OF QUORUM; PUBLIC NOTICE

City Clerk Rubina R. Medina took the roll call as follows:

Present: Alderperson Hopkins, Alderperson Maxey, Alderperson Harenda, Alderperson Horbinski, Alderperson Kroupa

Excused: Alderperson Gardner, Alderperson Stribl, Mayor Dave Ament

Staff Present: City Attorney Mark Blum, City Clerk Rubina R. Medina

The City Clerk confirmed that a quorum was present and that the meeting was properly posted in compliance with the open meetings law.

3. APPROVAL OF MINUTES

A. April 14, 2026, Committee of the Whole Meeting Minutes

MOTION: Motion to Approve

VOTE: Motion by: Alderperson Horbinski
Second by: Alderperson Maxey
Motion Passed 5-0

4. UTILITY & FINANCE

A. Discussion and possible recommendation to the Common Council regarding approval of the April 29, 2026, claims, including Water Utility claims of \$40,196.56, Sewer Utility claims of \$52,861.43, and General City claims of \$870,678.19, which includes a We Energies EFT payment of \$99,774.40.

MOTION: Motion to Approve

VOTE: Motion by: Alderperson Hopkins
Second by: Alderperson Maxey

5. MISCELLANEOUS

- A.** Discussion and possible action regarding the appointment of William Jonas as the Common Council nominee to the City of New Berlin Ethics Board, pursuant to Section 28-6(B) of the City Code, for a term commencing upon appointment and expiring April 30, 2029.

MOTION: Motion to Approve

VOTE: Motion by: Alderperson Maxey
Second by: Alderperson Horbinski
Motion Passed 5-0

- B.** Election of an Alderperson to the Plan Commission, pursuant to Section 275-15(B)(1) of the City Code, requiring a two-thirds vote of the Common Council.

Ald. Kroupa nominated Ald. Stribl for appointment to the Plan Commission. Ald. Hopkins concurred with the nomination. There being no further nominations, nominations were declared closed.

MOTION: Motion to Approve Ald. Joe Stribl to the Plan Commission

VOTE: Motion by: Alderperson Kroupa
Second by: Alderperson Horbinski
Motion Passed 5-0

- C.** Discussion and possible recommendation to the Common Council for approval of the New Berlin Fire Department's AED Library Program to support expanded access to life-saving equipment and enhance emergency response efforts within the community, as outlined in the RAS.

MOTION: Motion to Approve

VOTE: Motion by: Alderperson Maxey
Second by: Alderperson Kroupa
Motion Passed 5-0

- D.** Discussion and possible action regarding the proposed reorganization of the Human Resources Department, including the creation of an HR Manager position and the transition of Benefits & Leave Specialist duties to a Benefits Administrator role to address operational needs and support strategic HR functions.

MOTION: Motion to Approve

VOTE: Motion by: Alderperson Hopkins
Second by: Alderperson Horbinski
Motion Passed 5-0

6. ADJOURN

MOTION: Motion to Adjourn at 6:11 PM.

VOTE: Motion by: Alderperson Horbinski
Second by: Alderperson Maxey
Motion Passed 5-0

**Respectfully Submitted,
Rubina R. Medina, City Clerk**

Office Of the City Clerk
3805 S. Casper Dr.
New Berlin, WI 53151
Phone: (262) 786-8610
WWW.NEWBERLINWI.GOV



Total Fees Due: \$50.00
Cash or check only.



REQUEST FOR TEMPORARY EXTENSION OF LICENSED PREMISE FOR THE SALE OF LIQUOR AND/OR BEER

- **Applications are required to be approved by the Common Council of the City of New Berlin. All applications must be completed in its entirety and submitted to the City Clerk's Office 30 Business Days before the event.**
- A fee of \$50.00 per event must be paid when the application is submitted.
- Applicant may not sell any alcoholic or any non-alcoholic beverages in bottles or glass containers within the temporary extension of premise. Per New Berlin Municipal Code (152-4M)
- An approved Temporary Use Permit from the Planning Department is required for submittal.
- Application must be accompanied by a diagram that outlines where extension will be in reference to currently licensed premises, service area, exits, and any fences or barricades that will be utilized during the event.
- The City Clerk's Office and Common Council will examine all information and consider past problems, police concerns, impact on the neighborhood including comments from alderperson and neighbors, music, and hours of operation, and other concerns.

A. APPLICANT INFORMATION

Applicant (First Name, M.I., Last Name.): Mary Pakula

Business Name: Marys Caddyshack, LLC

Type of Liquor License/License Number _____

Email: maryscaddyshack@yahoo.com Phone Number: 262 788-5425

Address of Establishment 1959 So 124th St New Berlin, WI 53151

B. EVENT INFORMATION

Date of Event: June 27th, 2026

Event Start Time: Noon Event End Time (no later than 11:00 p.m.): 10PM

Name/Purpose of Event: Shackfest

Description of Area Requested (Must include map): Parking lot of bar on Park Ave (see attached)

****Please attach a separate illustration depicting the requested layout.**

Is the area in which the Licensee wishes to include in a temporary extension owned or under the control of the licensee?
***If no, please list the Owners contact information and submit written approval with the completed application.**

Will the proposed event encroach upon any public property right-of-way? Yes No

***If yes, additional applications and fees will be required. Please contact the City Clerk's Office at 262-786-8610**

Have you obtained liability coverage for the extension of premises of not less than \$1,000,000 per occurrence and \$2,000,000 in the aggregate, naming the City of New Berlin as an additional insured?

Yes No

****A copy is required to be submitted with the application**

C. SIGNATURE OF AGENT OR REPRESENTATIVE

I hereby apply for a License to extend the premise of the alcohol beverage license at the premises described above, in the City of New Berlin, subject to the limitations imposed by Wisconsin Statutes and acts amendatory hereof and supplementary thereto, and hereby agree to comply with all laws, resolutions, ordinances and regulations affecting the sale of such beverages if a license have granted me. I acknowledge that all additional city and state permits required for this event have been applied for and copies of said permits have been provided to the New Berlin City Clerk's Office

Mar M Patek
Signature of Agent or Owner of Establishment

4/30/2026
Date

Office Use Only!

Date Received by Clerk's Office: _____ Amount Paid: _____ Date Paid: _____
Common Council Date: _____ Extension Approved Extension Denied

NEIGHBOR - he knows about party
and said OK.

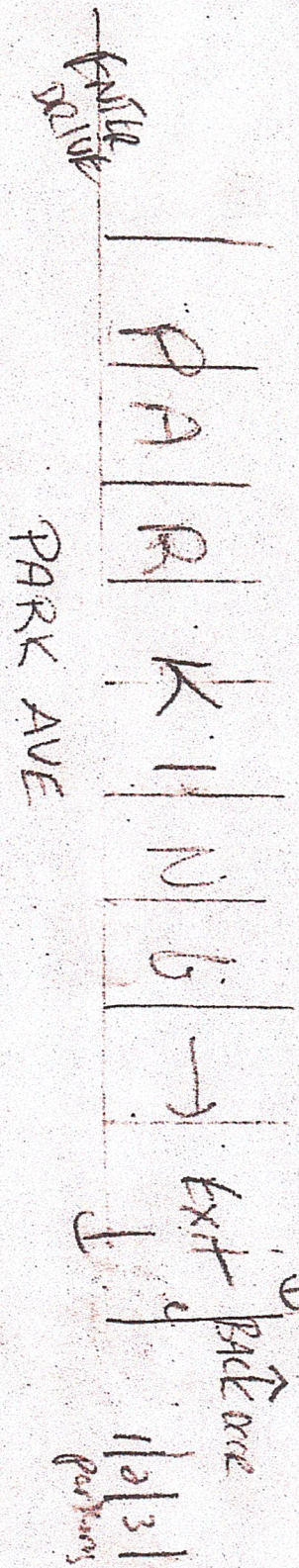
Band
↓

table

table

table

table



BACK

FRONT DOOR

104th St



ZONING PERMIT 2600787

ISSUE DATE: 5/7/2026

EXPIRATION DATE: 1 year from date issued

OWNER:

PARK AVE 124 LLC
15500 W CLEVELAND AVE
NEW BERLIN, WI 53151

APPLICANT:

PARK AVE 124 LLC
15500 W CLEVELAND AVE
NEW BERLIN, WI 53151

ADDRESS: 1959 S 124TH ST

FOR: ADMIN UA TEMP USE - MARY'S CADDYSHACK - TEMP USE CADDYFEST, JUNE 27, 2026

This Zoning Permit authorizes the above establishment to conduct business or operate in accordance with all approved plans on file, any and all applicable City, State and Federal codes, and as described below:

PLANNING

1. Applicant shall adhere to the submitted Plan of Operation:
 - a. Applicant shall adhere to 2026 event date as outlined in the Plan of Operation.
 - b. Date: June 27th
 - c. Hours of Operation: Noon to 9:00 PM; with music being done by 9:00 PM and clean up by 10:00 PM.
 - d. Event may include outdoor amplified music, live music, and food.
2. Applicant shall comply with Chapter 275-43 of the Zoning Code. Temporary uses, structures and special events.
3. Amplified Music/Entertainment. Per Chapter 152-9 of the Municipal Code, noise shall comply with the standards set forth in Chapter 275-60 of the Zoning Code.
4. Applicant shall apply for and receive individual Sign Permits for all event signage and banners prior to installation.
5. Termination of an Event. The City reserves the right to shut down a special event that is in progress if it is deemed a public safety hazard and/or public nuisance by police services and/or Fire Department and/or Emergency Management and/or there is a violation of City ordinances, state statutes or the terms of the applicant's permit. The Director of Community Development and/or his/her designee may revoke an approved special event permit. Note: there are also revocation, enforcement and penalties provided for in Article X in Chapter 275-66, 275-67, 275-68, and 275-69 of the Zoning Code. If the zoning permit/temporary use permit is revoked, there ceases to be an event.
6. All event parking shall be contained on-site.
7. If parking is to be located at off-site properties, letters from those property owners shall be on file with the City.
8. Additional parking will be available at Butch's lot on 124th and Greenfield Avenue. Please make patrons aware of this and how you will plan to shuttle people.
9. Sanitation and fresh water facilities shall be adequate for the actual number of people using the site as required by Waukesha County Health Department.
10. Applicant shall obtain a temporary extension of premise permit from the Clerk's Office.
11. If any sales or solicitation of business will occur with vendors on site, a Direct Sellers Permit will be required from the Clerk's Office.

526 BUILDING INSPECTION

12. Electrical permits are required for any temporary wiring.

523 FIRE DEPARTMENT

13. Maintain parking to one side for emergency vehicle access
14. Building exits must remain unblocked and signs visible
15. Max capacity signage displayed inside
16. Use of tents is prohibited without prior approval and permit application
17. Limit use of extension cords, overloaded circuits and multi-power taps.

Expiration date: Per New Berlin Municipal Code 275-24(E) "A zoning permit shall expire if, within 12 months of the date of the approval, the proposed construction, activity, or preparation of land has not substantially commenced. Substantial commencement is demonstrated by reasonable physical alteration of the site in conformance with approved plans. The Department of Community Development Director may grant a twelve-month extension if requested prior to the expiration of the 12 months, provided that the applicant demonstrates a valid cause acceptable to the Department of Community Development. Additional extensions may be requested and may only be approved upon review by the Plan Commission or Community Development Authority, all applicable fees are paid and the applicant demonstrates a valid cause acceptable to the Plan Commission or Community Development Authority. The request for extension must be received prior to the expiration of the original extension. Requests for an extension submitted after permit expiration shall not be considered.

Occupancy Permit: Per New Berlin Municipal Code 275-26(B)(4), "The Director shall inspect the building, site, or premises for compliance with all current codes, plans, specifications, and conditions of approval prior to issuance of an occupancy permit. No occupancy shall be allowed if any other outstanding violations exist on the site. As-built plans may be required to substantiate or verify that certain conditions of the zoning permit, use approval, conditional use permit, developer's agreement, or building permit have complied with."

Building Permit: Per New Berlin Municipal Code 275-25(A) "No building or structure shall be erected, altered, relocated, moved, extended, or enlarged until a building permit has been issued by the Director, certifying that such building, as proposed, would be in compliance with the provisions of this chapter, with the current edition of the International Building Code as adopted by the state, and with the adopted City Building Code at the time of building permit issuance." And New Berlin Municipal Code 275-25(B) "In addition to the requirements of §§ SPS 320.04 and SPS 361.03, Wis. Adm. Code, applications for a building permit for new construction and for additions to existing construction shall include all information and supporting materials as specified by the permit application center." A separate fee is required prior to the start of any construction. Follow Codes and instructions of the Building Inspection Division when applying.

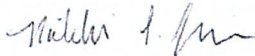
Signage: Per New Berlin Municipal Code 275-61(B)(1) " No sign shall hereafter be located, erected, moved, reconstructed, extended, enlarged, converted or structurally altered, nor shall the face of a sign or color be changed without a Sign Permit and conforming with the provisions of this chapter. No Sign Permit shall be issued to a business or property that does not have a Zoning Permit." Signs require separate applications and approval.

Other Permits: Per New Berlin Municipal Code 275-26(C) "It is the responsibility of the permit applicant to secure all other necessary permits required by any federal, state, or local agency. This includes, but is not limited to, a water use permit pursuant to Chapter 30 or 31, WI Stats, or a wetland fill permit pursuant to Section 404 of the Federal Water Pollution Control Act."

Transferability: Per New Berlin Municipal Code 275-24(F) "Zoning permits are not transferable from one applicant to another without approval of the Plan Commission. Zoning permits are site specific and thus are not transferable from one site to another under any circumstances." "If the business plans to add more employees, make physical changes to the outside of the building, and/or any other deviations to the approved plan of operation the applicant shall follow all applicable City processes."

Compliance: Failure to comply with conditions of the Zoning Permit may be enforced pursuant to New Berlin Municipal Code 275-68 (B), "Whenever an order of the Director, Building Inspector, City Engineer, or other city official, pursuant to this chapter, has not been complied with, or where written agreements for compliance have not been made by the property owner, the City Attorney shall institute appropriate legal action or proceedings to prohibit the owner, agent, or occupant from using such structure, land, or water. The City may seek a court order in the nature of mandamus, abatement, or other action or proceeding to abate or remove a violation or to otherwise restore the premises in question to the condition in which they existed prior to the violation."

Permit Authorized By:



NIKKI JONES, DEPUTY DIRECTOR

Date: 5/7/2026

PAYMENT SUMMARY RECEIPT

CITY OF NEW BERLIN
3805 S CASPER DR

DATE: 05/01/26 CUSTOMER#:
TIME: 12:19:36
CLERK: 9740ktic

RECPT#: 2141711 PREV BAL: 50.00
TP/YR: P/2026 AMT PAID: 50.00
BILL: 2141711 ADJSTMNT: .00
EFF DT: 05/01/26 BAL DUE: .00
Misc Cash Receipts

-----TOTALS-----

PRINCIPAL PAID: 50.00
INTEREST PAID: .00
ADJUSTMENTS: .00
DISC TAKEN: .00

AMT TENDERED: 50.00
AMT APPLIED: 50.00
CHANGE: .00

PAID BY: MARY'S CADDYSHACK
PAYMENT METH: CHECK
PAYMENT REF: 1669

TOT PREV BAL DUE: 50.00
TOT BAL DUE NOW : .00

RENEWAL ALCOHOL LICENSE APPLICANTS

The establishments listed below hereby submit their application to the Common Council of the City of New Berlin for an alcohol license, as described herein and in their accompanying application materials, pursuant to the applicable provisions of the Wisconsin Statutes and the Ordinances of the City of New Berlin, for the licensing period ending June 30, 2027. Licenses shall be issued by the City Clerk contingent upon the fulfillment of all statutory and municipal requirements, such as, but not limited to, the successful completion of all required inspections and the payment of all applicable fees.

Page: 1

| Trade Name | Invited Agent Name | Applying for License |
|--|---|---------------------------|
| 1. Armeli's Restaurant & Pizzeria 16201 W. National Ave. New Berlin, WI 53151 Location: | Anthony Armeli N53 W34468 Road Q Okauchee, WI 53069 Premise Description: First-floor dining and bar. Outside patio and basement storage. | "Class B" - Combo |
| 2. Big Tuna Japanese Restaurant 3624 S. Moorland Rd. New Berlin, WI 53151 Location: | Yong Cheng Jiang 1120 Chester St Brookfield, WI 53005 PREMISE DESCRIPTION: COOLER, CABINET, ENTIRE RESTAURANT AREA | "Class B" - Combo |
| 3. New Berlin Ale House 16000 W. Cleveland Ave. New Berlin, WI 53151 Location: | Tracy J. Posnanski 445 N Columbia Blvd Brookfield, WI 53005 PREMISE DESCRIPTION: BAR ROOMS, CONCOURSE, BOWLING HALL, BASEMENT, COOLERS, OFFICE | "Class B" - Combo |
| 4. BrunchBerry 4900 S. Moorland Rd New Berlin, WI 53151 Location: | Driton Sabani S59 W29822 Preserve Ct Waukesha, WI 53189 Bar cooler, bar fridge, bar area, dining area, 3-season patio area. | "Class B" - Combo |
| 5. Ethic Indoor 5330 S. Racine Ave. New Berlin, WI 53146 Location: | Brad Henes 1301 Gramling Lane Waukesha, WI 53186 Premise Description: Indoor Sports Facility with operating cafe residing inside the premises which will sell and serve alcohol. | "Class B" - Combo |
| 6. Krause Food Service 12401 W. National Ave. New Berlin, WI 53151 Location: | Jean T. Davies 6552 Forest Lane Waterford, WI 53185 PREMISE DESCRIPTION: THE SERVICE OF ALCOHOLIC BEVERAGES WILL TAKE PLACE IN THE LOWER LEVEL OF THE FACILITY. THIS INCLUDES TWO DINING AREAS (LOWER LOUNGE & DINING ROOM). THIS PREMISES IS ONLY THESE LOCATIONS AND DOES NOT INCLUDE THE ENTIRE FACILITY. STORAGE WILL BE IN A LOCKED LIQUOR CABINET AREA IN THE LOWER LEVEL. | RESERVE "Class B" - Combo |

RENEWAL ALCOHOL LICENSE APPLICANTS

The establishments listed below hereby submit their application to the Common Council of the City of New Berlin for an alcohol license, as described herein and in their accompanying application materials, pursuant to the applicable provisions of the Wisconsin Statutes and the Ordinances of the City of New Berlin, for the licensing period ending June 30, 2027. Licenses shall be issued by the City Clerk contingent upon the fulfillment of all statutory and municipal requirements, such as, but not limited to, the successful completion of all required inspections and the payment of all applicable fees.

Page: 2

| Trade Name | Invited Agent Name | Applying for License |
|---|--|----------------------------------|
| <p>7. Moorland Road Golf Center 5900 S. Moorland Rd. New Berlin, WI 53151</p> <p>Location:</p> | <p>Michael J. Vance 525 Cheyenne Ave Grafton, WI 53024</p> | <p>"Class B" - Combo</p> |
| <p>PREMISE DESCRIPTION: BEVERAGES ARE ONLY SOLD WITHIN THE CLUBHOUSE AND SKYBOX ON OUR PROPERTY. EVERYTHING IS STORED EITHER WITHIN OUR FRONT BEVERAGE COOLER OR OUR STOCK ROOM IN THE BACK OF THE CLUBHOUSE.</p> | | |
| <p>8. Sendik's Food Market 3600 S. Moorland Rd. New Berlin, WI 53151</p> <p>Location:</p> | <p>Theodore T. Balistreri 5566 N. Diversey Blvd. Whitefish Bay, WI 53217</p> | <p>"Class A" Retail - Combo</p> |
| <p>PREMISE DESCRIPTION: SOLD ON SALES FLOOR, STORED IN SECURE AREA. BROUGHT TO DESIGNATED PARKING STALLS FOR PICKUP</p> | | |
| <p>9. Texas Roadhouse 15425 W. Rock Ridge Rd. New Berlin, WI 53151</p> <p>Location:</p> | <p>Stephanie Schubring 3944 Oakmont Trail Waukesha, WI 53188</p> | <p>RESERVE "Class B" - Combo</p> |
| <p>PREMISE DESCRIPTION: 6,923 SF SINGLE STORY BUILDING WITH RESTAURANT AND BAR</p> | | |



REQUESTED ACTION STATEMENT

DATE: May 4, 2026

TO: Mayor Ament
Common Council

FROM: Jeff Hingiss - Chief of Police

ISSUE: Recommend to Council – To approve an updated School Resource Officer Memorandum of Understanding Agreement

REQUESTED: Recommend to Council to approve the School Resource Officer Memorandum of Understanding Agreement between the City of New Berlin and the School District of New Berlin for the term of July 1st, 2026, through June 30, 2027, with an automatic renewal for one-year terms thereafter commencing July 1st of each year for two consecutive years (July 1st, 2027, and July 1st, 2028) with the last renewal term expiring June 30th of 2029.

The following are additions/changes to the previous Memorandum of Understanding signed 11/30/2023 between the City of New Berlin and the School District of New Berlin:

- 1) Section 1 (Cost of the SRO Program) item A – updated cost.
- 2) Section 4 (Term of Agreement) - updated terms.

FISCAL IMPACT:

1) As agreed upon in the previous School Resource Officer MOU, the School District of New Berlin will continue to compensate the City of New Berlin for 100 percent cost of the School Resource Officer program over the next three years (2026/2027, 2027/2028, and 2028/2029) with the term ending on June 30th, 2029. The updates to this section reflect New Berlin Police Officer “Specialist” wages consist with the New Berlin Professional Police Association Inc. contract through 2029.

2) None

RATIONALE:

1) The School District of New Berlin has agreed to continue to fund 100% of the SRO program over the next three school years (2026/2027, 2027/2028 and 2028/2029). Section 1 of the MOU has the exact breakdown of the compensation amounts over the three-year agreement. The agreement follows the requirements of Wisconsin Law and has been reviewed by our city attorney (Attorney Mark Blum).

2) The new SRO MOU has updated Section 4 (Term of Agreement) to reflect a new three-year term.

SCHOOL RESOURCE OFFICER AGREEMENT

This Agreement is made pursuant to Sec. 66.0301, Wisconsin Statutes, this **31stth** day of **March 2026**, by and between the SCHOOL DISTRICT OF NEW BERLIN (HEREINAFTER "District"), and the CITY OF NEW BERLIN, a Wisconsin municipal corporation, (hereinafter "City"), through the CITY OF NEW BERLIN POLICE DEPARTMENT (hereinafter "Police Department") as follows:

WITNESSETH:

WHEREAS the City, through the Police Department, agrees to provide the School District a School Resource Officer (SRO) Program in the School District; and

WHEREAS the School District and the Police Department desire to set forth in this SRO Agreement the specific terms and conditions of the services to be performed and provided by the SROs in the School District.

NOW, THEREFORE, THE PARTIES MUTUALLY AGREE AS FOLLOWS:

1. Cost of the SRO Program.

A. The District will pay 100% of the two New Berlin Police Department School Resource Officer positions over the next three school years (2026/2027, 2027/2028 and 2028/2029). The cost breakdown is as follows:

- **2026/2027 School Year:** The District will pay to the City Three Hundred, Thirteen Thousand, Five Hundred Eighty-Five dollars (\$313,585.00) in two equal installments billed by the City for the 2026/2027 school year.

- **2027/2028 School Year:** The District will pay to the City Three Hundred, Twenty-Five Thousand, Twenty-Nine dollars (\$325,029.00) in two equal installments billed by the City for the 2027/2028 school year.

- **2028/2029 School Year:** The District will pay to the City Three Hundred Thirty-Five Thousand, Two Hundred Eighty-Six dollars (\$335,286.00) in two equal installments billed by the City for the 2028/2029 school year.

2. Employment of School Resource Officers.

A. The SROs shall be employees of the Police Department and shall be subject to the administration, supervision, and control of the Police Department.

B. The SROs shall be subject to all personnel policies and practices of the Police Department except as such policies or practices may be modified by the terms and conditions of this agreement.

C. The Police Department, in its sole discretion, shall have the sole power and authority to hire, discharge, and discipline SROs.

- D. A joint committee composed of representatives of the Police Department and the District shall make recommendations for the SRO positions to the Chief of Police who shall assign such officers.
- E. The District and Police Department shall agree on the appointment and continued assignment of the SROs and each reserves the right to reject or terminate an SRO assignment. In this event, written notice shall be provided to the other party with a brief explanation as to the reason for the rejection or termination of assignment.
- F. One SRO shall be assigned to each regular middle/ high school of the School District.
- G. The SROs will be assigned to their position on a continuous year-round basis. SROs will provide police assistance and resources to all the schools of the District throughout the entire year.
- H. SROs will be required to attend regular police training to maintain police certifications and they will be allowed to attend professional development training as deemed appropriate by the Police Department. SROs will be allowed to hold ancillary duties the police department has approved while serving in the SRO position.
- I. SROs may need to temporarily leave their duties in support of the District when emergent needs elsewhere necessitate that.

3. Duty Hours.

- A. SRO duty hours shall be determined by the provisions of the labor agreement between the Police Department and the NBPPA. The duty hours of SRO's shall conform to the school day to the extent possible.
- B. It is understood and agreed that time spent by SROs attending municipal court, juvenile court, and/or criminal cases arising from and/or out of their employment as an SRO shall be considered as hours worked under this Agreement.
- C. In the event an SRO is absent from work, the SRO shall notify his or her supervisor in the Police Department and an administrator of the school to which the SRO is assigned. This shall be provided with as much advance notice as possible, but not less than 2 hours prior to the absence, unless the cause of absence precludes such.

4. Term of Agreement.

This agreement shall be for the term of July 1st, 2026, through June 30, 2027, and shall automatically renew for one-year terms thereafter commencing July 1st of each year for two consecutive years (July 1st, 2027, and July 1st, 2028) with the last renewal term expiring June 30th of 2029, unless either party informs the other prior to October 1st of its intent to not renew the agreement.

The agreement will be reviewed annually by the School District of New Berlin Safety Committee prior to March 1 of each year. The Safety Committee may make recommendations for modifications as deemed necessary and appropriate by the Committee to be considered by the District Board and the City Common Council.

For the City: Chief of Police
City of New Berlin
16300 W. National Ave
New Berlin, WI 53151

For the School District: Chief Finance & Operations Officer
School District of New Berlin
4333 S. Sunny Slope Road
New Berlin, WI 53151

5. Purpose of This Understanding.

- A. To clarify the role of the SRO to reduce misunderstandings between the Police Department and the District as far as responsibilities, procedures, and expectations of the SRO while on campus.

6. Duties of School Resource Officers.

The SRO's duties will include, but are not limited to, the following:

- A. To be a visible, active law enforcement figure on campus.
- B. To assist District in dealing with specific law enforcement matters originating on the assigned campus.
- C. To provide a classroom resource for law education using approved materials.
- D. To be a resource for students which will enable them to be associated with a law enforcement figure in the students' environment.
- E. To be a resource for teachers, parents, and students for conferences on an individual basis dealing with individual problems or questions.
- F. To make appearances before site councils, parent groups, and other groups associated with the campus and as a speaker on a variety of requested topics.
- G. All local law enforcement and state agencies requesting to conduct formal police interviews, interrogations, and arrests should be referred to the campus SRO.
- H. The SRO will be familiar with helpful community agencies, such as mental health clinics, drug treatment centers, etc., that offer assistance to dependency-and delinquency-prone youths and their families. Referrals will be made when necessary.
- I. The SRO and school administrator will develop plans and strategies to prevent and/or minimize dangerous situations which might result in student unrest.
- J. The SRO will coordinate all activities with the school administrator and concerned staff members and will seek permission, guidance, and advice prior to enacting any programs within the school.
- K. The SRO is first and foremost a law enforcement officer.

- L. The SRO may be asked to provide community-wide crime prevention presentations that include, but are not limited to:
 - Drugs and the law -Adult and juvenile.
 - Alcohol and the law -Adult and juvenile.
 - Sexual assault prevention.
 - Safety programs -Adult and juvenile.
 - Assistance in other crime prevention programs as assigned.
- M. The SROs will wear department uniform, business casual and formal with appropriate logos and name badges depending on the time of the school year, the type of school activity or program, and the requests of the school and/or police department.
- N. The SROs will wear their department issued duty weapons in accordance with department policy.
- O. Serve on the Safety Committee of the District.
- P. Work with school officials to develop and implement parking guidelines for students, staff and *visitors* and enforce parking laws when necessary.

7. Chain of Command.

- A. As employees of the Police Department, SROs will be subject to the chain of command of the Police Department.
- B. In the performance of their duties, SROs shall coordinate and communicate with the building administrator or the building administrator's designee of the school to which they are assigned.

8. Access to Education Records.

- A. The confidentiality of student records is established in state and federal law and school officials have the responsibility to justify the release of such confidential information.
- B. District shall share the attendance record of any student that is subject to investigation for truancy, arson, or a criminal or delinquent act.
- C. District will share directory data, which may include the student's name, address, telephone listing, date and place of birth, major field of study, participation in officially recognized activities and sports, weight and height of members of athletic teams, period of time the student is/ was enrolled in school, photographs, degrees and awards received. Wisconsin state law and the Family Education Rights and Privacy Act (FERPA) prohibit districts from sharing any other records.
- D. SRO's will not have general access to student records that would violate state law or FERPA.
- E. If some information in a student's record is needed in an emergency to protect the health or safety of the student or other individuals, school officials may disclose to the SRO that information which is needed taking into consideration the seriousness of the threat to

someone's health or safety; the need of the information to meet the emergency situation and the extent to which time is of the essence, to the extent allowed by law.

- F. A school psychologist, counselor, social worker, nurse, or any teacher or administrator who is designed by the school board to engage in alcohol and other drug program activities is prohibited by state law from sharing information received that the student, or another student, is using or experiencing problems resulting from the use of alcohol or other drugs.

9. Access to Police Records

- A. District or school administrators may request police records of a student enrolled within the District from the Police Department.
- B. The Police Department may release records of a student enrolled in District to the District on its own initiative or at the request of District subject to the limitations set forth in Wis Stat Sec 938.396, specifically including:
 - i. the use, possession or distribution of alcohol, controlled substances, or controlled substance analog.
 - ii. the illegal possession by a juvenile of a dangerous weapon as defined in Wisc. Stat. sec. 939.22(10).
 - iii. an act for which the juvenile was taken into custody based upon law enforcement officer's belief that the juvenile was committing or had committed a violation of any state or federal law; and
 - iv. an act for which the student has been adjudged delinquent.
- C. District shall not disclose the information received under this section to the student or parents/ guardians of the student without first receiving acknowledgement from the SRO Police Department that disclosure will not adversely affect an ongoing investigation.
- D. The Police Department will immediately notify District of any person enrolled in or employed by District that is registered with the Department of Commerce {DOC} as a sex offender.

IN WITNESS WHEREOF, the parties hereto have caused this Agreement to be executed the day and year first written above.

BOARD OF EDUCATION

By: _____

Date: _____

Title: _____

SDNB Superintendent or Designee

NEW BERLIN POLICE DEPARTMENT

By: _____

Jeffrey Hingiss, Chief of Police

Date: _____

CITY OF NEW BERLIN

By: _____

Dave Ament, Mayor of New Berlin

Date: _____

RESOLUTION NUMBER 2026-04

A RESOLUTION AMENDING THE 2026 CAPITAL PROJECTS BUDGET

WHEREAS, the bids for Fire Department Pumper/Engine came in substantially less than the initial budgeted project estimate. It was determined the best use of the remaining funds was to replace an ambulance that was originally scheduled and budgeted to be replaced in the 2026 capital budget. It was removed to keep the overall city borrowing under \$10 million

A Fire department tender tank is currently failing and needs to be replaced as soon as possible. If these are not purchased this year, they would need to be included in next year’s capital projects budget. To this end, the 2026 CIP Budget would need to be amended accordingly (which is the purpose of this resolution), and these funds be reallocated to the other Fire department needs.

WHEREAS, It was determined that the Capital Projects Budget had to be amended to accomplish these goals.

NOW THEREFORE BE IT RESOLVED, by the Common Council of the City of New Berlin that the Capital Projects Fund Budget be amended as follows:

EXPENDITURES - Decrease

| | | |
|----------------------|---------------------------|------------|
| 04052300-61305-C2026 | FIRE DEPT – PUMPER/ENGINE | \$ 506,000 |
|----------------------|---------------------------|------------|

EXPENDITURES - Increase

| | | |
|----------------------|-------------------------|------------|
| 04052300-61305-C2026 | FIRE DEPT – TENDER TANK | \$ 55,000 |
| 04052300-61304-C2026 | AMBULANCE | \$ 451,000 |

BE IT FURTHER RESOLVED that the City Clerk is hereby directed to publish this resolution in The Freeman within 10 days of adoption by the Common Council.

RESOLUTION ADOPTED by the New Berlin Common Council this 12th day of May 2026.

David Ament, Mayor

Countersigned:


Rubina R Medina, City Clerk

The RAS following this page is associated with Item 6D; however, in the interest of transparency, it is also included with this item, as it contains information relevant to funding the Citywide Radio Replacement Project.



REQUESTED ACTION STATEMENT

TO: Common Council
Mayor Dave Ament

FROM: Gregory Kessler, AICP – Director of Community Development 

RE: Requested Action Statement for the approval of a contract with Motorola as part of the Citywide Radio Replacement project.

DATE: May 4, 2026

REQUESTED ACTION: Requested Action Statement for the approval of quotes and authorize the Mayor to execute all necessary contracts and related documents for the Citywide Radio Replacement Project, in an amount not to exceed \$1,371,600, contingent upon review and approval as to form by the City Attorney.

FISCAL IMPACT: The total project cost is not to exceed \$1,371,600, which includes all equipment, programming, installation, signal optimization, infrastructure testing, and a 12.5% contingency.

The 2026 Capital Improvement Project (CIP) Budget currently includes \$1,000,000 for this project; approval of this action will require an increase of \$371,600 to the 2026 CIP budget. The action consolidates the previously planned three-year expenditure (\$1,000,000 annually from 2026 through 2028) into a single purchase, eliminating the need for future appropriations in 2027 and 2028.

The revised total project cost represents an estimated savings of approximately \$1.6 million compared to the original \$3,000,000 CIP estimate.

SOURCE OF FUNDS: 2026 CIP Budget

RATIONALE / BACKGROUND: The City has been planning a multi-year replacement of its legacy

radio system to maintain reliable, interoperable communications across Police, Fire/EMS, Emergency Management, DPW, and Utilities, and to remain fully compatible with the Waukesha County digital radio system. The adopted Capital Improvement (CIP) Budget anticipated funding this effort over three years (2026-2028) at \$1,000,000 annually.

Since the adoption of the CIP, staff have worked with Waukesha County and Motorola Solutions to obtain updated pricing through coordinated purchasing efforts, resulting in significantly reduced costs and access to time-sensitive special pricing incentives. The updated quotes allow the city to complete the full system replacement purchase in a single phase in 2026 rather than over multiple years.

The total project cost of \$1,371,600.40 includes all equipment as well as programming, installation, signal optimization, and infrastructure testing, along with a 12.5% contingency to account for project variables.

Many of the City's existing radios are 10 to 18+ years old, with several models already unsupported or nearing end-of-life. Without replacement, the current system will become inoperable by 2028, creating significant risk to public safety operations. Delaying replacement would increase the risk of communication failures, reduce interoperability during emergency response, and likely result in higher long-term costs due to inflation and phased implementation inefficiencies.

Advancing the full project in 2026 ensures consistent equipment across all departments, improves operational readiness, reduces long-term risk, and results in substantial cost savings compared to the originally planned multi-year approach.

RESOLUTION NUMBER 2026-05

A RESOLUTION AMENDING THE 2026 CAPITAL PROJECTS BUDGET

WHEREAS, the city initially budgeted \$1 million a year for 3 years to replace & revitalize all city radios. Due to hard negotiations, competitive conditions & a unique group purchase opportunity the city can save significant money by making a single payment in 2026. It is fiscally prudent for the City to downsize the total purchase price to a one-time payment of \$1,371,600, a savings of \$1,628,400 over the original estimate. This will require the city to increase the 2026 capital borrowing while eliminating this cost from the 2027 & 2028 capital budgets.

WHEREAS, It was determined that the Capital Projects Budget had to be amended to reflect this.

NOW THEREFORE BE IT RESOLVED, by the Common Council of the City of New Berlin that the Capital Projects Fund Budget be amended as follows:

REVENUES - Increase

| | | |
|----------------------|---------------|------------|
| 04011800-49505-C2026 | BOND PROCEEDS | \$ 371,600 |
|----------------------|---------------|------------|

EXPENDITURES – Increase

| | | |
|----------------------|------------------------------------|------------|
| 04052400-61412-C2026 | RADIO REPLACEMENT & REVITALIZATION | \$ 371,600 |
|----------------------|------------------------------------|------------|

BE IT FURTHER RESOLVED that the City Clerk is hereby directed to publish this resolution in The Freeman within 10 days of adoption by the Common Council.

RESOLUTION ADOPTED by the New Berlin Common Council this 12th day of May 2026.

David Ament, Mayor


Countersigned:

Rubina R Medina, City Clerk



REQUESTED ACTION STATEMENT

TO: Common Council
Mayor Dave Ament

FROM: Gregory Kessler, AICP – Director of Community Development 

RE: Requested Action Statement for the approval of a contract with Motorola as part of the Citywide Radio Replacement project.

DATE: May 4, 2026

REQUESTED ACTION: Requested Action Statement for the approval of quotes and authorize the Mayor to execute all necessary contracts and related documents for the Citywide Radio Replacement Project, in an amount not to exceed \$1,371,600, contingent upon review and approval as to form by the City Attorney.

FISCAL IMPACT: The total project cost is not to exceed \$1,371,600, which includes all equipment, programming, installation, signal optimization, infrastructure testing, and a 12.5% contingency.

The 2026 Capital Improvement Project (CIP) Budget currently includes \$1,000,000 for this project; approval of this action will require an increase of \$371,600 to the 2026 CIP budget. The action consolidates the previously planned three-year expenditure (\$1,000,000 annually from 2026 through 2028) into a single purchase, eliminating the need for future appropriations in 2027 and 2028.

The revised total project cost represents an estimated savings of approximately \$1.6 million compared to the original \$3,000,000 CIP estimate.

SOURCE OF FUNDS: 2026 CIP Budget

RATIONALE / BACKGROUND: The City has been planning a multi-year replacement of its legacy

radio system to maintain reliable, interoperable communications across Police, Fire/EMS, Emergency Management, DPW, and Utilities, and to remain fully compatible with the Waukesha County digital radio system. The adopted Capital Improvement (CIP) Budget anticipated funding this effort over three years (2026-2028) at \$1,000,000 annually.

Since the adoption of the CIP, staff have worked with Waukesha County and Motorola Solutions to obtain updated pricing through coordinated purchasing efforts, resulting in significantly reduced costs and access to time-sensitive special pricing incentives. The updated quotes allow the city to complete the full system replacement purchase in a single phase in 2026 rather than over multiple years.

The total project cost of \$1,371,600.40 includes all equipment as well as programming, installation, signal optimization, and infrastructure testing, along with a 12.5% contingency to account for project variables.

Many of the City's existing radios are 10 to 18+ years old, with several models already unsupported or nearing end-of-life. Without replacement, the current system will become inoperable by 2028, creating significant risk to public safety operations. Delaying replacement would increase the risk of communication failures, reduce interoperability during emergency response, and likely result in higher long-term costs due to inflation and phased implementation inefficiencies.

Advancing the full project in 2026 ensures consistent equipment across all departments, improves operational readiness, reduces long-term risk, and results in substantial cost savings compared to the originally planned multi-year approach.

Billing Address:
 NEW BERLIN, CITY OF
 3805 S CASPER DR
 NEW BERLIN, WI 53151
 US

Quote Date:03/19/2026
 Expiration Date:06/27/2026
 Quote Created By:
 Mary Ehram-Padesky
 Mary.Ehram-Padesky@
 motorolasolutions.com

End Customer:
 NEW BERLIN, CITY OF
 Jim Burns
 jburns@newberlinwi.gov
 262-603-6171

Contract: 24752 - WCA
 AGREEMENT: STATE OF WISCONSIN

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|------------------|---|-----|------------|------------|-----------------|
| | APX™ 6000 Series | APX6000 XE | | | | |
| 1 | H98UCF9PW6BN | PORTABLE RADIO APX6000 700/800 MODEL 2.5 | 22 | \$3,924.00 | \$2,354.40 | \$51,796.80 |
| 1a | H869BZ | SOFTWARE LICENSE ENH: MULTIKEY | 22 | \$388.00 | \$232.80 | \$5,121.60 |
| 1b | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 22 | \$6.42 | \$3.85 | \$84.70 |
| 1c | QA01767AT | ADD: P25 LINK LAYER AUTHENTICATION | 22 | \$118.00 | \$70.80 | \$1,557.60 |
| 1d | Q361AR | ADD: P25 9600 BAUD TRUNKING | 22 | \$353.00 | \$211.80 | \$4,659.60 |
| 1e | QA02006AA | PORTABLE RADIO ENH: APX6000XE RUGGED RADIO | 22 | \$942.00 | \$565.20 | \$12,434.40 |
| 1f | QA00580AC | ADD: TDMA OPERATION | 22 | \$530.00 | \$318.00 | \$6,996.00 |
| 1g | H38BT | ADD: SMARTZONE OPERATION | 22 | \$1,412.00 | \$847.20 | \$18,638.40 |
| 1h | QA09113AB | ADD: BASELINE RELEASE SW | 22 | \$0.00 | \$0.00 | \$0.00 |
| 1i | QA01427AB | ALT: IMPACT GREEN HOUSING | 22 | \$30.00 | \$18.00 | \$396.00 |



| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|------------------------|---|-----|------------|------------|-----------------|
| 1j | Q806BM | ADD: ASTRO DIGITAL CAI OPERATION | 22 | \$607.00 | \$364.20 | \$8,012.40 |
| 1k | Q629AK | SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP | 22 | \$560.00 | \$336.00 | \$7,392.00 |
| 1l | QA05100AA | EHN: STD 1 YR WARRANTY APPLIES | 22 | \$0.00 | \$0.00 | \$0.00 |
| 2 | NNTN8863B | CHARGER, DESKTOP SINGLE UNIT IMPRES 2, US/NA/LACR | 22 | \$199.56 | \$119.74 | \$2,634.28 |
| | APX™ 8000 Series | APX8000XE | | | | |
| 3 | H91TGD9PW7AN | PORTABLE RADIO APX 8000 ALL BAND MODEL 3.5 | 10 | \$8,651.00 | \$5,190.60 | \$51,906.00 |
| 3a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 10 | \$6.42 | \$3.85 | \$38.50 |
| 3b | Q806CB | ADD: ASTRO DIGITAL CAI OPERATION | 10 | \$607.00 | \$364.20 | \$3,642.00 |
| 3c | Q361AN | ADD: P25 9600 BAUD TRUNKING | 10 | \$353.00 | \$211.80 | \$2,118.00 |
| 3d | QA02006AC | PORTABLE RADIO ENH: APX8000XE RUGGED RADIO | 10 | \$942.00 | \$565.20 | \$5,652.00 |
| 3e | QA00580AA | ADD: TDMA OPERATION | 10 | \$530.00 | \$318.00 | \$3,180.00 |
| 3f | QA01767AB | ADD: P25 LINK LAYER AUTHENTICATION | 10 | \$118.00 | \$70.80 | \$708.00 |
| 3g | QA05509AA | DEL: DELETE UHF BAND | 10 | -\$800.00 | -\$584.00 | -\$5,840.00 |
| 3h | H38BS | ADD: SMARTZONE OPERATION | 10 | \$1,766.00 | \$1,059.60 | \$10,596.00 |
| 3i | QA09113AB | ADD: BASELINE RELEASE SW | 10 | \$0.00 | \$0.00 | \$0.00 |
| 3j | Q629AH | SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP | 10 | \$560.00 | \$336.00 | \$3,360.00 |
| 3k | QA01427AG | ALT: APX8000/XE HOUSING GREEN | 10 | \$30.00 | \$18.00 | \$180.00 |
| 3l | H869BW | SOFTWARE LICENSE ENH: MULTIKEY | 10 | \$388.00 | \$232.80 | \$2,328.00 |
| 3m | QA05100AA | EHN: STD 1 YR WARRANTY APPLIES | 10 | \$0.00 | \$0.00 | \$0.00 |
| 4 | NNTN8863B | CHARGER, DESKTOP SINGLE UNIT IMPRES 2, US/NA/LACR | 10 | \$199.56 | \$119.74 | \$1,197.40 |
| | APX™ 6500 / Enh Series | ENHANCEDAPX6500 | | | | |
| 5 | M25URS9PW1BN | MOBILE RADIO APX6500 ENHANCED 7/800 MHZ | 14 | \$3,764.00 | \$2,258.40 | \$31,617.60 |



| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|--------------|---|-----|------------|------------|-----------------|
| 5a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 14 | \$6.42 | \$3.85 | \$53.90 |
| 5b | G831AD | ADD: SPKR 15W WATER RESISTANT | 14 | \$71.00 | \$42.60 | \$596.40 |
| 5c | GA00580AA | ADD: TDMA OPERATION | 14 | \$530.00 | \$318.00 | \$4,452.00 |
| 5d | G51AU | SOFTWARE LICENSE ENH: SMARTZONE OPERATION APX6500 | 14 | \$1,412.00 | \$847.20 | \$11,860.80 |
| 5e | G67DT | ADD: REMOTE MOUNT E5 APXM | 14 | \$350.00 | \$210.00 | \$2,940.00 |
| 5f | GA01606AA | ADD: NO BLUETOOTH/WIFI/GPS ANTENNA NEEDED | 14 | \$0.00 | \$0.00 | \$0.00 |
| 5g | G843AH | ADD: AES ENCRYPTION AND ADP | 14 | \$560.00 | \$336.00 | \$4,704.00 |
| 5h | G610AC | ADD: REMOTE MOUNT CABLE 30 FT APX | 14 | \$30.00 | \$18.00 | \$252.00 |
| 5i | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 14 | \$0.00 | \$0.00 | \$0.00 |
| 5j | G806BL | SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX | 14 | \$607.00 | \$364.20 | \$5,098.80 |
| 5k | GA01767AG | ADD: RADIO AUTHENTICATION | 14 | \$118.00 | \$70.80 | \$991.20 |
| 5l | GA01670AA | ADD: APX E5 CONTROL HEAD | 14 | \$767.00 | \$460.20 | \$6,442.80 |
| 5m | W22BA | ADD: STD PALM MICROPHONE APX | 14 | \$85.00 | \$51.00 | \$714.00 |
| 5n | QA09113AB | ADD: BASELINE RELEASE SW | 14 | \$0.00 | \$0.00 | \$0.00 |
| 5o | W969BG | SOFTWARE LICENSE ENH: MULTIKEY OPERATION | 14 | \$388.00 | \$232.80 | \$3,259.20 |
| 5p | G361AH | SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX | 14 | \$353.00 | \$211.80 | \$2,965.20 |
| 5q | GA05100AA | ADD: STD WARRANTY - NO ESSENTIAL | 14 | \$0.00 | \$0.00 | \$0.00 |
| 5r | G174AD | ADD: ANT 3DB LOW-PROFILE 762-870 | 14 | \$50.00 | \$30.00 | \$420.00 |
| | APX™ 8500 | | | | | |
| 6 | M37TSS9PW1CN | APX8500 ALL BAND MP MOBILE | 15 | \$6,558.00 | \$3,934.80 | \$59,022.00 |
| 6a | G831AD | ADD: SPKR 15W WATER RESISTANT | 15 | \$71.00 | \$42.60 | \$639.00 |
| 6b | GA00580AA | ADD: TDMA OPERATION | 15 | \$530.00 | \$318.00 | \$4,770.00 |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products. Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|------------------|--|-----|------------|------------|-----------------|
| 6c | G51AT | SOFTWARE LICENSE ENH:SMARTZONE | 15 | \$1,766.00 | \$1,059.60 | \$15,894.00 |
| 6d | GA01606AA | ADD: NO BLUETOOTH/ WIFI/GPS ANTENNA NEEDED | 15 | \$0.00 | \$0.00 | \$0.00 |
| 6e | G843AH | ADD: AES ENCRYPTION AND ADP | 15 | \$560.00 | \$336.00 | \$5,040.00 |
| 6f | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 15 | \$0.00 | \$0.00 | \$0.00 |
| 6g | G67EH | ADD: REMOTE MOUNT E5 MP | 15 | \$350.00 | \$210.00 | \$3,150.00 |
| 6h | GA01517AA | DEL: NO J600 ADAPTER CABLE NEEDED | 15 | \$0.00 | \$0.00 | \$0.00 |
| 6i | G806BL | SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX | 15 | \$607.00 | \$364.20 | \$5,463.00 |
| 6j | GA01767AG | ADD: RADIO AUTHENTICATION | 15 | \$118.00 | \$70.80 | \$1,062.00 |
| 6k | GA01670AA | ADD: APX E5 CONTROL HEAD | 15 | \$767.00 | \$460.20 | \$6,903.00 |
| 6l | W22BA | ADD: STD PALM MICROPHONE APX | 15 | \$85.00 | \$51.00 | \$765.00 |
| 6m | QA09113AB | ADD: BASELINE RELEASE SW | 15 | \$0.00 | \$0.00 | \$0.00 |
| 6n | W969BG | SOFTWARE LICENSE ENH: MULTIKEY OPERATION | 15 | \$388.00 | \$232.80 | \$3,492.00 |
| 6o | G361AH | SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX | 15 | \$353.00 | \$211.80 | \$3,177.00 |
| 6p | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 15 | \$6.42 | \$3.85 | \$57.75 |
| 6q | GA01513AB | ADD: ALL BAND MOBILE ANTENNA (7/8/V/U) | 15 | \$112.00 | \$67.20 | \$1,008.00 |
| 6r | GA05509AA | DEL: DELETE UHF BAND | 15 | -\$800.00 | -\$584.00 | -\$8,760.00 |
| 6s | GA05100AA | ADD: STD WARRANTY - NO ESSENTIAL | 15 | \$0.00 | \$0.00 | \$0.00 |
| 6t | G610AC | ADD: REMOTE MOUNT CABLE 30 FT APX | 15 | \$30.00 | \$18.00 | \$270.00 |
| | FLASHport Series | APX6000XEFASHPORT | | | | |
| 7 | T7664A | SOFTWARE LICENSE DIGITAL SMARTZONE | 1 | \$0.00 | \$0.00 | \$0.00 |
| 7a | UA00083AA | ADD: SOFTWARE LICENSE ONLINE DELIVERY | 1 | \$0.00 | \$0.00 | \$0.00 |
| 7b | QA00580AE | SOFTWARE LICENSE ENH: TDMA OPERATION | 28 | \$609.00 | \$365.40 | \$10,231.20 |



| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|----------------------------------|---|-----|------------|------------|-----------------|
| 7c | H869CC | SOFTWARE LICENSE ENH: MULTIKEY | 28 | \$446.00 | \$267.60 | \$7,492.80 |
| | FLASHport Series | APX6000XEFLASHPORT | | | | |
| 8 | T7664A | SOFTWARE LICENSE DIGITAL SMARTZONE | 1 | \$0.00 | \$0.00 | \$0.00 |
| 8a | UA00083AA | ADD: SOFTWARE LICENSE ONLINE DELIVERY | 1 | \$0.00 | \$0.00 | \$0.00 |
| 8b | QA00580AE | SOFTWARE LICENSE ENH: TDMA OPERATION | 11 | \$609.00 | \$365.40 | \$4,019.40 |
| 8c | H869CC | SOFTWARE LICENSE ENH: MULTIKEY | 11 | \$446.00 | \$267.60 | \$2,943.60 |
| | FLASHport Series | APX8000XEFLASHPORT | | | | |
| 9 | T8553A | SOFTWARE LICENSE DIGITAL SMARTZONE | 1 | \$0.00 | \$0.00 | \$0.00 |
| 9a | QA00580AB | SOFTWARE LICENSE ENH: TDMA OPERATION | 4 | \$609.00 | \$365.40 | \$1,461.60 |
| 9b | UA00083AA | ADD: SOFTWARE LICENSE ONLINE DELIVERY | 1 | \$0.00 | \$0.00 | \$0.00 |
| | FLASHport Series | APX8000XEFLASHPORT | | | | |
| 10 | T8553A | SOFTWARE LICENSE DIGITAL SMARTZONE | 1 | \$0.00 | \$0.00 | \$0.00 |
| 10a | QA00580AB | SOFTWARE LICENSE ENH: TDMA OPERATION | 2 | \$609.00 | \$365.40 | \$730.80 |
| 10b | UA00083AA | ADD: SOFTWARE LICENSE ONLINE DELIVERY | 1 | \$0.00 | \$0.00 | \$0.00 |
| | After Market Encryption Upgrades | | | | | |
| 11 | T7936A | SOFTWARE LICENSE APX UCM UPGRADE CD* | 1 | \$61.53 | \$36.92 | \$36.92 |
| 11a | CA00182AR | ADD: AES ENCRYPTION SOFTWARE | 41 | \$745.00 | \$447.00 | \$18,327.00 |
| | Miscellaneous Items | | | | | |
| 12 | PMMN4152A | PORTABLE RSM XVE500 DIV1 GREEN, IP68, WITHOUT KNOB | 22 | \$756.00 | \$453.60 | \$9,979.20 |
| | Miscellaneous Items | | | | | |
| 13 | PMAF4020A | ANTENNA, WHIP,ANTENNA, WHIP,800-900MHZ | 5 | \$52.00 | \$31.20 | \$156.00 |
| 14 | PMAF4040B | PORTABLE ANTENNA, WHIP, GPS, 700-800MHZ | 5 | \$43.00 | \$25.80 | \$129.00 |



| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|-------------|---|-----|------------|------------|-----------------|
| 15 | PMKN4264A | PORTABLE RSM REPLACEMENT,CABLE WITH FERRITE BEAD, GCAI | 10 | \$202.00 | \$121.20 | \$1,212.00 |
| 16 | PMNN4547A | PORTABLE RADIO BATTERY IMPRES 2 LI-ION TIA4950 R IP68 3100T | 100 | \$213.15 | \$127.89 | \$12,789.00 |
| 17 | PMNN4504A | PORTABLE RADIO BATTERY IMPRES 2 LI-ION UL2054 DIV2 R IP68 3400T | 28 | \$245.21 | \$147.13 | \$4,119.64 |
| 18 | NNTN8844B | CHARGER, DESKTOP MULTI UNIT 6 W/DISPL, IMPRES 2 US | 6 | \$1,824.56 | \$1,094.74 | \$6,568.44 |
| 19 | PMMN4152B | XVE500 DIV 1 REMOTE SPEAKER MIC, HIGH IMPACT GREEN WITHOUT KNOB, UL | 20 | \$756.00 | \$453.60 | \$9,072.00 |

Grand Total
\$466,378.93(USD)
Notes:

- Additional information is required for one or more items on the quote for an order.
- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Billing Address:
NEW BERLIN, CITY OF
3805 S CASPER DR
NEW BERLIN, WI 53151
US

Quote Date:03/20/2026
Expiration Date:06/20/2026
Quote Created By:
Mary Ehram-Padesky
Mary.Ehram-Padesky@
motorolasolutions.com

End Customer:
NEW BERLIN, CITY OF
Jim Burns
jburns@newberlinwi.gov
262-613-2071

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|--------------|--|-----|------------|------------|-----------------|
| | APX™ N50 | APX N50 | | | | |
| 1 | H25UCF9PW6AN | PORTABLE RADIO APX N50 7/800 MODEL 2 | 2 | \$3,496.00 | \$1,531.25 | \$3,062.50 |
| 1a | BD00032AA | ADD: ESSENTIAL CORE BUNDLE | 2 | \$2,401.00 | \$1,440.60 | \$2,881.20 |
| 1b | QA02756AB | SOFTWARE LICENSE ENH: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1c | G996AU | ADD: PROGRAMMING OVER P25 (OTAP) | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1d | Q387CB | ADD: MULTICAST VOTING SCAN | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1e | QA09001AM | ADD: WIFI CAPABILITY | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1f | QA08715AA | ADD: BASIC VOICE CONTROL | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1g | QA03399AK | ADD: ENHANCED DATA | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1h | QA00982AH | ADD: SITE SELECTABLE ALERT FOR P25 TRUNKING | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1i | QA09007AD | ADD: OUT OF THE BOX WIFI PROVISIONING | 2 | \$0.00 | \$0.00 | \$0.00 |



| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|------------------|--|-----|------------|------------|-----------------|
| 1j | BD00033AA | ADD: ESSENTIAL SECURITY BUNDLE | 2 | \$667.00 | \$400.20 | \$800.40 |
| 1k | QA01767BL | ADD: P25 LINK LAYER AUTHENTICATION | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1l | QA00580BA | ADD: TDMA OPERATION | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1m | H869DB | SOFTWARE LICENSE ENH: MULTIKEY | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1n | Q629BD | SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1o | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 2 | \$6.42 | \$3.85 | \$7.70 |
| 1p | QA09113AA | ADD: BASELINE RELEASE SW | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1q | QA08853AA | ADD: CPS ENABLEMENT | 2 | \$0.00 | \$0.00 | \$0.00 |
| 1r | QA05100AA | EHN: STD 1 YR WARRANTY APPLIES | 2 | \$0.00 | \$0.00 | \$0.00 |
| 2 | PMPN4820A | CHARGER, DESKTOP SINGLE UNIT IMPRES 2 RAPID, US | 2 | \$91.71 | \$55.03 | \$110.06 |
| | FLASHport Series | APX900FLASHPORT | | | | |
| 3 | T8524A | SOFTWARE LICENSE P25 TRUNKING | 1 | \$0.00 | \$0.00 | \$0.00 |
| 3a | UA00083AA | ADD: SOFTWARE LICENSE ONLINE DELIVERY | 1 | \$0.00 | \$0.00 | \$0.00 |
| 3b | QA00580AE | SOFTWARE LICENSE ENH: TDMA OPERATION | 6 | \$609.00 | \$365.40 | \$2,192.40 |
| | FLASHport Series | APX4500FLASHPORT | | | | |
| 4 | T8012A | SOFTWARE LICENSE 9600 OR 3600 SINGLE SYSTEM DIGITAL TRUNKING | 1 | \$0.00 | \$0.00 | \$0.00 |
| 4a | UA00083AA | ADD: SOFTWARE LICENSE ONLINE DELIVERY | 1 | \$0.00 | \$0.00 | \$0.00 |
| 4b | GA00580AC | SOFTWARE LICENSE ENH: UPGRADE TO TDMA | 1 | \$609.00 | \$365.40 | \$365.40 |

Grand Total
\$9,419.66(USD)
Notes:

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement")



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

- Promotions:**

The following promotion(s) have been applied:

* Line #1 - APX N SERIES TRADE-IN PROMO available from 04/06/2026 to 06/20/2026

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.

DRAFT



APX N50 Portable Radio Solution Description

OVERVIEW

The APX N50 offers affordable, next generation communications for without compromising P25 interoperability or voice and data quality. It offers a durable design with “pick-up-and-go” functionality, optimizing ease-of-use and focused communications in almost all environments.

DURABLE AND EASY TO USE

The APX N50 enhances operations with a front display with an upgraded user interface for better readability and loud and clear audio for reliable, everyday use. Additionally, it offers extended battery life, a shorter antenna, and Bluetooth compatibility with audio accessories, promoting efficient communications between first responders.

Adaptive Audio

For first responders in loud environments, the APX N50 offers adaptive audio that enhances voice quality and minimizes background noise. The APX N50 includes two High Dynamic Range (HDR) microphones with high overload point pickup that reproduces voice with clarity and reduces audio clipping and distortion, even when shouting. The radio has custom speakers that use noise cancellation technology to amplify loud and clear audio, and help make every syllable intelligible.

An enhanced audio engine dynamically adjusts the N50 in any environment by using algorithms to filter out unpredictable background noise and wind while using multiple microphones to track voice from every angle, allowing first responders to speak into the radio without compromising voice quality. Additional environmentally aware audio features receive volume leveling and noise sensing volume control—the radio will automatically adjust for loud or soft talkers and the changing ambient noise levels. These features allow first responders to keep their eyes forward and remain focused on situations as they unfold.

Essential and Secure P25 Communications

The APX N50 is certified compliant with P25 standards and supports digital and analog trunking, FDMA and TDMA, and Integrated Voice and Data. All P25 communications over the N50 are safe and secure—it offers software and hardware encryption, single- and multi key encryption, and P25 Authentication, protecting communications during daily operations.

Reliable Connectivity

Using the APX N50 lets first responders stay connected across disparate networks. It is equipped with Wi-Fi®, Bluetooth®, and GPS features, bringing future-ready applications, services, and best-in-class connectivity to everyday use. APX N50 radios support 7/800 MHz frequency bands across radio systems, with minimal intervention by the radio user.

SmartConnect over Wi-Fi



SmartConnect is a subscription service that allows first responders to access critical intelligence no matter where the mission takes them. When P25 networks are unavailable, the APX N50 will maintain functionality and voice quality by automatically switching to an available broadband network, enabling connectivity outside of radio system coverage. Voice information and signals between radios and control are encrypted, ensuring that all transmissions are secure.

The APX N50 can use SmartConnect when directly connected to Wi-Fi hotspots, through an in-vehicle LTE modem, or over a satellite connection. Additionally, the radio will indicate to users when SmartConnect is active by displaying a blue bar on-screen.

Managing and Provisioning Devices

APX N50 can be programmed in two ways: one-at-a-time through Customer Programming Service ("CPS") or through a combination of CPS and batch programming over Wi-Fi available with the radio management ("RM") software.

CPS is a proprietary, Windows-based application, used to configure APX subscriber radios in offline situations that include provisioning, networking, and monitoring tools that provide greater awareness and faster radio management. The CPS application offers drag-and-drop, clone-wizard, and basic import/export functions that allow the addition of new software and feature enhancements. APX N radios can be programmed one-at-a-time on a local PC, via secure USB port connection, with TLS-PSK based encryption. Once loaded, subscriber radios are read and edited, and codeplugs and templates can be saved and duplicated to program other fleet radios

Batch Programming is available through the RM software for simultaneous programming and upgrading throughout the radio fleet. With Batch Programming, up to 16 radios can be programmed at once over a Wi-Fi connection. This reduces programming time and ensures that the radio fleet is always up-to-date and ready-to-use in the field.

DRAFT



Billing Address:
 NEW BERLIN, CITY OF
 3805 S CASPER DR
 NEW BERLIN, WI 53151
 US

Quote Date:04/12/2026
 Expiration Date:06/20/2026
 Quote Created By:
 Mary Ehram-Padesky
 Mary.Ehram-Padesky@
 motorolasolutions.com

End Customer:
 NEW BERLIN, CITY OF
 Jim Burns
 jburns@newberlinwi.gov
 262-613-2071

AGREEMENT: STATE OF WISCONSIN

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|--------------------|---|-----|------------|------------|-----------------|
| | APX™ 4500 Enhanced | | | | | |
| 1 | M22URS9PW1BN | MOBILE RADIO APX4500 ENHANCED 7/800 MHZ | 36 | \$2,356.00 | \$1,413.60 | \$50,889.60 |
| 1a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 36 | \$6.42 | \$3.85 | \$138.60 |
| 1b | G831AD | ADD: SPKR 15W WATER RESISTANT | 36 | \$71.00 | \$42.60 | \$1,533.60 |
| 1c | G66BF | ADD: DASH MOUNT O2 APXM | 36 | \$148.00 | \$88.80 | \$3,196.80 |
| 1d | GA00580AA | ADD: TDMA OPERATION | 36 | \$530.00 | \$318.00 | \$11,448.00 |
| 1e | QA02812AE | ADD: P25 9600 TRUNKING W/ INTEROPERABILITY | 36 | \$2,436.00 | \$1,461.60 | \$52,617.60 |
| 1f | GA01606AA | ADD: NO BLUETOOTH/ WIFI/GPS ANTENNA NEEDED | 36 | \$0.00 | \$0.00 | \$0.00 |
| 1g | G843AH | ADD: AES ENCRYPTION AND ADP | 36 | \$560.00 | \$336.00 | \$12,096.00 |
| 1h | GA00804AA | ADD: APX O2 CH (GREY) | 36 | \$579.00 | \$347.40 | \$12,506.40 |
| 1i | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 36 | \$0.00 | \$0.00 | \$0.00 |
| 1j | GA01767AG | ADD: RADIO AUTHENTICATION | 36 | \$118.00 | \$70.80 | \$2,548.80 |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|--------------|--|-----|------------|------------|-----------------|
| 1k | W22BA | ADD: STD PALM MICROPHONE APX | 36 | \$85.00 | \$51.00 | \$1,836.00 |
| 1l | QA09113AB | ADD: BASELINE RELEASE SW | 36 | \$0.00 | \$0.00 | \$0.00 |
| 1m | W969BG | SOFTWARE LICENSE ENH: MULTIKEY OPERATION | 36 | \$388.00 | \$232.80 | \$8,380.80 |
| 1n | GA05100AA | ADD: STD WARRANTY - NO ESSENTIAL | 36 | \$0.00 | \$0.00 | \$0.00 |
| 1o | G174AD | ADD: ANT 3DB LOW-PROFILE 762-870 | 36 | \$50.00 | \$30.00 | \$1,080.00 |
| | APX™ N50 | APX N50 | | | | |
| 2 | H25UCF9PW6AN | PORTABLE RADIO APX N50 7/800 MODEL 2 | 11 | \$3,496.00 | \$1,531.25 | \$16,843.75 |
| 2a | BD00032AA | ADD: ESSENTIAL CORE BUNDLE | 11 | \$2,401.00 | \$1,440.60 | \$15,846.60 |
| 2b | QA02756AB | SOFTWARE LICENSE ENH: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2c | G996AU | ADD: PROGRAMMING OVER P25 (OTAP) | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2d | Q387CB | ADD: MULTICAST VOTING SCAN | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2e | QA09001AM | ADD: WIFI CAPABILITY | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2f | QA08715AA | ADD: BASIC VOICE CONTROL | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2g | QA03399AK | ADD: ENHANCED DATA | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2h | QA00982AH | ADD: SITE SELECTABLE ALERT FOR P25 TRUNKING | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2i | QA09007AD | ADD: OUT OF THE BOX WIFI PROVISIONING | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2j | BD00033AA | ADD: ESSENTIAL SECURITY BUNDLE | 11 | \$667.00 | \$400.20 | \$4,402.20 |
| 2k | QA01767BL | ADD: P25 LINK LAYER AUTHENTICATION | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2l | QA00580BA | ADD: TDMA OPERATION | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2m | H869DB | SOFTWARE LICENSE ENH: MULTIKEY | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2n | Q629BD | SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2o | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 11 | \$6.42 | \$3.85 | \$42.35 |



| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|--------------------|---|-----|------------|------------|-----------------|
| 2p | QA09113AA | ADD: BASELINE RELEASE SW | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2q | QA08853AA | ADD: CPS ENABLEMENT | 11 | \$0.00 | \$0.00 | \$0.00 |
| 2r | QA05100AA | EHN: STD 1 YR WARRANTY APPLIES | 11 | \$0.00 | \$0.00 | \$0.00 |
| 3 | PMPN4820A | CHARGER, DESKTOP SINGLE UNIT IMPRES 2 RAPID, US | 13 | \$91.71 | \$55.03 | \$715.39 |
| | APX™ 4500 Enhanced | | | | | |
| 4 | M22URS9PW1BN | MOBILE RADIO APX4500 ENHANCED 7/800 MHZ | 47 | \$2,356.00 | \$1,413.60 | \$66,439.20 |
| 4a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 47 | \$6.42 | \$3.85 | \$180.95 |
| 4b | G831AD | ADD: SPKR 15W WATER RESISTANT | 47 | \$71.00 | \$42.60 | \$2,002.20 |
| 4c | G66BF | ADD: DASH MOUNT O2 APXM | 47 | \$148.00 | \$88.80 | \$4,173.60 |
| 4d | GA00580AA | ADD: TDMA OPERATION | 47 | \$530.00 | \$318.00 | \$14,946.00 |
| 4e | QA02812AE | ADD: P25 9600 TRUNKING W/ INTEROPERABILITY | 47 | \$2,436.00 | \$1,461.60 | \$68,695.20 |
| 4f | GA01606AA | ADD: NO BLUETOOTH/ WIFI/GPS ANTENNA NEEDED | 47 | \$0.00 | \$0.00 | \$0.00 |
| 4g | GA05100AA | ADD: STD WARRANTY - NO ESSENTIAL | 47 | \$0.00 | \$0.00 | \$0.00 |
| 4h | GA00804AA | ADD: APX O2 CH (GREY) | 47 | \$579.00 | \$347.40 | \$16,327.80 |
| 4i | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 47 | \$0.00 | \$0.00 | \$0.00 |
| 4j | GA01767AG | ADD: RADIO AUTHENTICATION | 47 | \$118.00 | \$70.80 | \$3,327.60 |
| 4k | W22BA | ADD: STD PALM MICROPHONE APX | 47 | \$85.00 | \$51.00 | \$2,397.00 |
| 4l | QA09113AB | ADD: BASELINE RELEASE SW | 47 | \$0.00 | \$0.00 | \$0.00 |
| 4m | G193AK | ADD: ADP ONLY (NON-P25 CAP COMPLIANT) (US ONLY) | 47 | \$0.00 | \$0.00 | \$0.00 |
| 4n | G174AD | ADD: ANT 3DB LOW-PROFILE 762-870 | 47 | \$50.00 | \$30.00 | \$1,410.00 |
| | APX™ N50 | APX N50 | | | | |
| 5 | H25UCF9PW6AN | PORTABLE RADIO APX N50 7/800 MODEL 2 | 8 | \$3,496.00 | \$1,531.25 | \$12,250.00 |
| 5a | BD00032AA | ADD: ESSENTIAL CORE BUNDLE | 8 | \$2,401.00 | \$1,440.60 | \$11,524.80 |



| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|------------------|--|-----|------------|------------|-----------------|
| 5b | QA02756AB | SOFTWARE LICENSE ENH: 3600 OR 9600 TRUNKING BAUD SINGLE SYSTEM | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5c | G996AU | ADD: PROGRAMMING OVER P25 (OTAP) | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5d | Q387CB | ADD: MULTICAST VOTING SCAN | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5e | QA09001AM | ADD: WIFI CAPABILITY | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5f | QA08715AA | ADD: BASIC VOICE CONTROL | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5g | QA03399AK | ADD: ENHANCED DATA | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5h | QA00982AH | ADD: SITE SELECTABLE ALERT FOR P25 TRUNKING | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5i | QA09007AD | ADD: OUT OF THE BOX WIFI PROVISIONING | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5j | QA00580BA | ADD: TDMA OPERATION | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5k | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 8 | \$6.42 | \$3.85 | \$30.80 |
| 5l | QA09113AA | ADD: BASELINE RELEASE SW | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5m | QA08853AA | ADD: CPS ENABLEMENT | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5n | QA05100AA | EHN: STD 1 YR WARRANTY APPLIES | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5o | BD00033AA | ADD: ESSENTIAL SECURITY BUNDLE | 8 | \$667.00 | \$400.20 | \$3,201.60 |
| 5p | QA01767BL | ADD: P25 LINK LAYER AUTHENTICATION | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5q | H869DB | SOFTWARE LICENSE ENH: MULTIKEY | 8 | \$0.00 | \$0.00 | \$0.00 |
| 5r | Q629BD | SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP | 8 | \$0.00 | \$0.00 | \$0.00 |
| 6 | PMPN4594B | CHGR DESKTOP MULTI UNIT IMPRES 2 1 DISPLAY EXT PS NA/LA/CA | 1 | \$762.76 | \$457.66 | \$457.66 |
| 7 | PMMN4140B | PORTABLE RSM RM760, IP68, 3.5MM JACK, LARGE, UL | 1 | \$140.00 | \$84.00 | \$84.00 |
| | FLASHport Series | APX4500FLASHPORT | | | | |
| 8 | T8012A | SOFTWARE LICENSE 9600 OR 3600 SINGLE SYSTEM DIGITAL TRUNKING | 1 | \$0.00 | \$0.00 | \$0.00 |
| 8a | UA00083AA | ADD: SOFTWARE LICENSE ONLINE DELIVERY | 1 | \$0.00 | \$0.00 | \$0.00 |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
 Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|-------------|--|-----|------------|------------|-----------------|
| 8b | GA00580AC | SOFTWARE LICENSE ENH: UPGRADE TO TDMA | 4 | \$609.00 | \$365.40 | \$1,461.60 |

Grand Total
\$405,032.50(USD)
Notes:

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____

Date: _____

Date: _____

- Promotions:**

The following promotion(s) have been applied:

* Line #2 - APX N SERIES TRADE-IN PROMO available from 04/06/2026 to 06/20/2026

* Line #5 - APX N SERIES TRADE-IN PROMO available from 04/06/2026 to 06/20/2026

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



APX N50 Portable Radio Solution Description

OVERVIEW

The APX N50 offers affordable, next generation communications for without compromising P25 interoperability or voice and data quality. It offers a durable design with “pick-up-and-go” functionality, optimizing ease-of-use and focused communications in almost all environments.

DURABLE AND EASY TO USE

The APX N50 enhances operations with a front display with an upgraded user interface for better readability and loud and clear audio for reliable, everyday use. Additionally, it offers extended battery life, a shorter antenna, and Bluetooth compatibility with audio accessories, promoting efficient communications between first responders.

Adaptive Audio

For first responders in loud environments, the APX N50 offers adaptive audio that enhances voice quality and minimizes background noise. The APX N50 includes two High Dynamic Range (HDR) microphones with high overload point pickup that reproduces voice with clarity and reduces audio clipping and distortion, even when shouting. The radio has custom speakers that use noise cancellation technology to amplify loud and clear audio, and help make every syllable intelligible.

An enhanced audio engine dynamically adjusts the N50 in any environment by using algorithms to filter out unpredictable background noise and wind while using multiple microphones to track voice from every angle, allowing first responders to speak into the radio without compromising voice quality. Additional environmentally aware audio features receive volume leveling and noise sensing volume control—the radio will automatically adjust for loud or soft talkers and the changing ambient noise levels. These features allow first responders to keep their eyes forward and remain focused on situations as they unfold.

Essential and Secure P25 Communications

The APX N50 is certified compliant with P25 standards and supports digital and analog trunking, FDMA and TDMA, and Integrated Voice and Data. All P25 communications over the N50 are safe and secure—it offers software and hardware encryption, single- and multi key encryption, and P25 Authentication, protecting communications during daily operations.

Reliable Connectivity

Using the APX N50 lets first responders stay connected across disparate networks. It is equipped with Wi-Fi®, Bluetooth®, and GPS features, bringing future-ready applications, services, and best-in-class connectivity to everyday use. APX N50 radios support 7/800 MHz frequency bands across radio systems, with minimal intervention by the radio user.

SmartConnect over Wi-Fi



SmartConnect is a subscription service that allows first responders to access critical intelligence no matter where the mission takes them. When P25 networks are unavailable, the APX N50 will maintain functionality and voice quality by automatically switching to an available broadband network, enabling connectivity outside of radio system coverage. Voice information and signals between radios and control are encrypted, ensuring that all transmissions are secure.

The APX N50 can use SmartConnect when directly connected to Wi-Fi hotspots, through an in-vehicle LTE modem, or over a satellite connection. Additionally, the radio will indicate to users when SmartConnect is active by displaying a blue bar on-screen.

Managing and Provisioning Devices

APX N50 can be programmed in two ways: one-at-a-time through Customer Programming Service ("CPS") or through a combination of CPS and batch programming over Wi-Fi available with the radio management ("RM") software.

CPS is a proprietary, Windows-based application, used to configure APX subscriber radios in offline situations that include provisioning, networking, and monitoring tools that provide greater awareness and faster radio management. The CPS application offers drag-and-drop, clone-wizard, and basic import/export functions that allow the addition of new software and feature enhancements. APX N radios can be programmed one-at-a-time on a local PC, via secure USB port connection, with TLS-PSK based encryption. Once loaded, subscriber radios are read and edited, and codeplugs and templates can be saved and duplicated to program other fleet radios

Batch Programming is available through the RM software for simultaneous programming and upgrading throughout the radio fleet. With Batch Programming, up to 16 radios can be programmed at once over a Wi-Fi connection. This reduces programming time and ensures that the radio fleet is always up-to-date and ready-to-use in the field.

DRAFT



Billing Address:
NEW BERLIN, CITY OF
3805 S CASPER DR
NEW BERLIN, WI 53151
US

Quote Date:04/12/2026
Expiration Date:06/27/2026
Quote Created By:
Mary Ehram-Padesky
Mary.Ehram-Padesky@
motorolasolutions.com

End Customer:
NEW BERLIN, CITY OF
Jim Burns
jburns@newberlinwi.gov
262-603-6171

Contract: 24752 - WCA
AGREEMENT: STATE OF WISCONSIN

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|------------------------|---|-----|------------|------------|-----------------|
| | APX™ 6500 / Enh Series | ENHANCEDAPX6500 | | | | |
| 1 | M25URS9PW1BN | MOBILE RADIO APX6500 ENHANCED 7/800 MHZ | 30 | \$3,764.00 | \$2,258.40 | \$67,752.00 |
| 1a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 30 | \$6.42 | \$3.85 | \$115.50 |
| 1b | G831AD | ADD: SPKR 15W WATER RESISTANT | 30 | \$71.00 | \$42.60 | \$1,278.00 |
| 1c | GA00580AA | ADD: TDMA OPERATION | 30 | \$530.00 | \$318.00 | \$9,540.00 |
| 1d | G51AU | SOFTWARE LICENSE ENH: SMARTZONE OPERATION APX6500 | 30 | \$1,412.00 | \$847.20 | \$25,416.00 |
| 1e | G67DT | ADD: REMOTE MOUNT E5 APXM | 30 | \$350.00 | \$210.00 | \$6,300.00 |
| 1f | GA01606AA | ADD: NO BLUETOOTH/ WIFI/GPS ANTENNA NEEDED | 30 | \$0.00 | \$0.00 | \$0.00 |
| 1g | G843AH | ADD: AES ENCRYPTION AND ADP | 30 | \$560.00 | \$336.00 | \$10,080.00 |
| 1h | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 30 | \$0.00 | \$0.00 | \$0.00 |
| 1i | G806BL | SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX | 30 | \$607.00 | \$364.20 | \$10,926.00 |
| 1j | GA01767AG | ADD: RADIO AUTHENTICATION | 30 | \$118.00 | \$70.80 | \$2,124.00 |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|---------------------|---|-----|------------|------------|-----------------|
| 1k | GA01670AA | ADD: APX E5 CONTROL HEAD | 30 | \$767.00 | \$460.20 | \$13,806.00 |
| 1l | W22BA | ADD: STD PALM MICROPHONE APX | 30 | \$85.00 | \$51.00 | \$1,530.00 |
| 1m | QA09113AB | ADD: BASELINE RELEASE SW | 30 | \$0.00 | \$0.00 | \$0.00 |
| 1n | W969BG | SOFTWARE LICENSE ENH: MULTIKEY OPERATION | 30 | \$388.00 | \$232.80 | \$6,984.00 |
| 1o | G361AH | SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX | 30 | \$353.00 | \$211.80 | \$6,354.00 |
| 1p | GA05100AA | ADD: STD WARRANTY - NO ESSENTIAL | 30 | \$0.00 | \$0.00 | \$0.00 |
| 1q | G174AD | ADD: ANT 3DB LOW-PROFILE 762-870 | 30 | \$50.00 | \$30.00 | \$900.00 |
| | FLASHport Series | APX6000FLASHPORT | | | | |
| 2 | T7664A | SOFTWARE LICENSE DIGITAL SMARTZONE | 1 | \$0.00 | \$0.00 | \$0.00 |
| 2a | UA00083AA | ADD: SOFTWARE LICENSE ONLINE DELIVERY | 1 | \$0.00 | \$0.00 | \$0.00 |
| 2b | QA00580AE | SOFTWARE LICENSE ENH: TDMA OPERATION | 90 | \$609.00 | \$365.40 | \$32,886.00 |
| | Miscellaneous Items | | | | | |
| 3 | PMMN4069AL | PORTABLE RSM GCAI, IP55, 3.5MM JACK, LARGE | 10 | \$153.69 | \$92.21 | \$922.10 |

Grand Total
\$196,913.60(USD)
Notes:

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.



Billing Address:
NEW BERLIN, CITY OF
3805 S CASPER DR
NEW BERLIN, WI 53151
US

Quote Date:04/20/2026
Expiration Date:06/20/2026
Quote Created By:
Mary Ehram-Padesky
Mary.Ehram-Padesky@
motorolasolutions.com

End Customer:
NEW BERLIN, CITY OF
Jim Burns
jburns@newberlinwi.gov
262-613-2071

Contract: 24752 - WCA

Summary:

Any sales transaction resulting from Motorola's quote is based on and subject to the applicable Motorola Standard Terms and Conditions, notwithstanding terms and conditions on purchase orders or other Customer ordering documents. Motorola Standard Terms and Conditions are found at www.motorolasolutions.com/product-terms.

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|------------------------|---|-----|------------|------------|-----------------|
| | APX™ 6500 / Enh Series | ENHANCEDAPX6500 | | | | |
| 1 | M25URS9PW1BN | MOBILE RADIO APX6500 ENHANCED 7/800 MHZ | 4 | \$3,764.00 | \$2,258.40 | \$9,033.60 |
| 1a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 4 | \$6.42 | \$3.85 | \$15.40 |
| 1b | GA00580AA | ADD: TDMA OPERATION | 4 | \$530.00 | \$318.00 | \$1,272.00 |
| 1c | G51AU | SOFTWARE LICENSE ENH: SMARTZONE OPERATION APX6500 | 4 | \$1,412.00 | \$847.20 | \$3,388.80 |
| 1d | G843AH | ADD: AES ENCRYPTION AND ADP | 4 | \$560.00 | \$336.00 | \$1,344.00 |
| 1e | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 4 | \$0.00 | \$0.00 | \$0.00 |
| 1f | G806BL | SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX | 4 | \$607.00 | \$364.20 | \$1,456.80 |
| 1g | GA01767AG | ADD: RADIO AUTHENTICATION | 4 | \$118.00 | \$70.80 | \$283.20 |
| 1h | GA01670AA | ADD: APX E5 CONTROL HEAD | 4 | \$767.00 | \$460.20 | \$1,840.80 |
| 1i | W22BA | ADD: STD PALM MICROPHONE APX | 4 | \$85.00 | \$51.00 | \$204.00 |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|--------------|--|-----|------------|------------|-----------------|
| 1j | QA09113AB | ADD: BASELINE RELEASE SW | 4 | \$0.00 | \$0.00 | \$0.00 |
| 1k | W969BG | SOFTWARE LICENSE ENH: MULTIKEY OPERATION | 4 | \$388.00 | \$232.80 | \$931.20 |
| 1l | G361AH | SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX | 4 | \$353.00 | \$211.80 | \$847.20 |
| 1m | G66BJ | ADD: DASH MOUNT E5 APXM | 4 | \$148.00 | \$88.80 | \$355.20 |
| 1n | G142AD | ADD: NO SPEAKER APX | 4 | \$0.00 | \$0.00 | \$0.00 |
| 1o | QA09772AA | ENH: MULTI-CODE PLUG PROGRAMMING | 4 | \$177.00 | \$106.20 | \$424.80 |
| 1p | GA01606AA | ADD: NO BLUETOOTH/ WIFI/GPS ANTENNA NEEDED | 4 | \$0.00 | \$0.00 | \$0.00 |
| 1q | GA05100AA | ADD: STD WARRANTY - NO ESSENTIAL | 4 | \$0.00 | \$0.00 | \$0.00 |
| 1r | GA01771AB | SOFTWARE LICENSE ENH: ENHANCEMENT LEVEL 2 | 4 | \$235.00 | \$141.00 | \$564.00 |
| 1s | G174AD | ADD: ANT 3DB LOW-PROFILE 762-870 | 4 | \$50.00 | \$30.00 | \$120.00 |
| | APX™ 8500 | | | | | |
| 2 | M37TSS9PW1CN | APX8500 ALL BAND MP MOBILE | 1 | \$6,558.00 | \$3,934.80 | \$3,934.80 |
| 2a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 1 | \$6.42 | \$3.85 | \$3.85 |
| 2b | G831AD | ADD: SPKR 15W WATER RESISTANT | 1 | \$71.00 | \$42.60 | \$42.60 |
| 2c | GA00580AA | ADD: TDMA OPERATION | 1 | \$530.00 | \$318.00 | \$318.00 |
| 2d | G51AT | SOFTWARE LICENSE ENH:SMARTZONE | 1 | \$1,766.00 | \$1,059.60 | \$1,059.60 |
| 2e | GA05509AA | DEL: DELETE UHF BAND | 1 | -\$800.00 | -\$584.00 | -\$584.00 |
| 2f | GA01606AA | ADD: NO BLUETOOTH/ WIFI/GPS ANTENNA NEEDED | 1 | \$0.00 | \$0.00 | \$0.00 |
| 2g | G843AH | ADD: AES ENCRYPTION AND ADP | 1 | \$560.00 | \$336.00 | \$336.00 |
| 2h | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 1 | \$0.00 | \$0.00 | \$0.00 |
| 2i | G67EH | ADD: REMOTE MOUNT E5 MP | 1 | \$350.00 | \$210.00 | \$210.00 |
| 2j | GA01517AA | DEL: NO J600 ADAPTER CABLE NEEDED | 1 | \$0.00 | \$0.00 | \$0.00 |
| 2k | G806BL | SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX | 1 | \$607.00 | \$364.20 | \$364.20 |



| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|------------------|--|-----|------------|------------|-----------------|
| 2l | GA01767AG | ADD: RADIO AUTHENTICATION | 1 | \$118.00 | \$70.80 | \$70.80 |
| 2m | GA01670AA | ADD: APX E5 CONTROL HEAD | 1 | \$767.00 | \$460.20 | \$460.20 |
| 2n | W22BA | ADD: STD PALM MICROPHONE APX | 1 | \$85.00 | \$51.00 | \$51.00 |
| 2o | QA09113AB | ADD: BASELINE RELEASE SW | 1 | \$0.00 | \$0.00 | \$0.00 |
| 2p | W969BG | SOFTWARE LICENSE ENH: MULTIKEY OPERATION | 1 | \$388.00 | \$232.80 | \$232.80 |
| 2q | G361AH | SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX | 1 | \$353.00 | \$211.80 | \$211.80 |
| 2r | GA01513AB | ADD: ALL BAND MOBILE ANTENNA (7/8/V/U) | 1 | \$112.00 | \$67.20 | \$67.20 |
| 2s | GA05100AA | ADD: STD WARRANTY - NO ESSENTIAL | 1 | \$0.00 | \$0.00 | \$0.00 |
| 2t | QA09772AA | ENH: MULTI-CODE PLUG PROGRAMMING | 1 | \$177.00 | \$106.20 | \$106.20 |
| | FLASHport Series | APX4000FLASHPORT | | | | |
| 3 | T7907A | SOFTWARE LICENSE 9600 OR 3600 SINGLE SYSTEM DIGITAL TRUNKING | 1 | \$0.00 | \$0.00 | \$0.00 |
| 3a | UA00083AA | ADD: SOFTWARE LICENSE ONLINE DELIVERY | 1 | \$0.00 | \$0.00 | \$0.00 |
| 3b | QA00580AE | SOFTWARE LICENSE ENH: TDMA OPERATION | 4 | \$609.00 | \$365.40 | \$1,461.60 |
| | FLASHport Series | APX8000FLASHPORT | | | | |
| 4 | T8553A | SOFTWARE LICENSE DIGITAL SMARTZONE | 1 | \$0.00 | \$0.00 | \$0.00 |
| 4a | QA00580AB | SOFTWARE LICENSE ENH: TDMA OPERATION | 4 | \$609.00 | \$365.40 | \$1,461.60 |
| 4b | UA00083AA | ADD: SOFTWARE LICENSE ONLINE DELIVERY | 1 | \$0.00 | \$0.00 | \$0.00 |
| | FLASHport Series | APX8500FLASHPORT | | | | |
| 5 | T8425A | SOFTWARE LICENSE DIGITAL SMARTZONE | 1 | \$0.00 | \$0.00 | \$0.00 |
| 5a | GA00580AB | SOFTWARE LICENSE ENH: UPGRADE TO TDMA | 2 | \$609.00 | \$365.40 | \$730.80 |
| | APX™ N50 | APX N50 | | | | |
| 6 | H25UCF9PW6AN | PORTABLE RADIO APX N50 7/800 MODEL 2 | 16 | \$3,496.00 | \$1,531.25 | \$24,500.00 |



| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|-------------|--|-----|------------|------------|-----------------|
| 6a | BD00032AA | ADD: ESSENTIAL CORE BUNDLE | 16 | \$2,401.00 | \$1,440.60 | \$23,049.60 |
| 6b | G996AU | ADD: PROGRAMMING OVER P25 (OTAP) | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6c | Q387CB | ADD: MULTICAST VOTING SCAN | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6d | QA09001AM | ADD: WIFI CAPABILITY | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6e | QA08715AA | ADD: BASIC VOICE CONTROL | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6f | QA03399AK | ADD: ENHANCED DATA | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6g | QA00982AH | ADD: SITE SELECTABLE ALERT FOR P25 TRUNKING | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6h | QA09007AD | ADD: OUT OF THE BOX WIFI PROVISIONING | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6i | BD00033AA | ADD: ESSENTIAL SECURITY BUNDLE | 16 | \$667.00 | \$400.20 | \$6,403.20 |
| 6j | QA01767BL | ADD: P25 LINK LAYER AUTHENTICATION | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6k | QA00580BA | ADD: TDMA OPERATION | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6l | H869DB | SOFTWARE LICENSE ENH: MULTIKEY | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6m | Q629BD | SOFTWARE LICENSE ENH: AES ENCRYPTION AND ADP | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6n | BD00036AB | ADD: ENHANCED SW & HW BUNDLE | 16 | \$751.00 | \$450.60 | \$7,209.60 |
| 6o | QA02812AA | SOFTWARE LICENSE ENH: P25 9600 BAUD TRUNKING W/ INTEROPERABILITY | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6p | QA01770AH | ENH: ENHANCEMENT LEVEL 1 | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6q | QA09772AA | ENH: MULTI-CODE PLUG PROGRAMMING | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6r | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 16 | \$6.42 | \$3.85 | \$61.60 |
| 6s | QA09113AA | ADD: BASELINE RELEASE SW | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6t | QA08853AA | ADD: CPS ENABLEMENT* | 16 | \$0.00 | \$0.00 | \$0.00 |
| 6u | QA05100AA | EHN: STD 1 YR WARRANTY APPLIES | 16 | \$0.00 | \$0.00 | \$0.00 |
| 7 | PMNN4813B | PORTABLE RADIO BATTERY IMPRES 2 LI-ION IP68 2850T | 16 | \$196.35 | \$117.81 | \$1,884.96 |



| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|--------------|--|-----|------------|------------|-----------------|
| 8 | PMPN4820A | CHARGER, DESKTOP SINGLE UNIT IMPRES 2 RAPID, US | 16 | \$91.71 | \$55.03 | \$880.48 |
| | APX™ 8500 | | | | | |
| 9 | M37TSS9PW1CN | APX8500 ALL BAND MP MOBILE | 2 | \$6,558.00 | \$3,934.80 | \$7,869.60 |
| 9a | QA01648AA | ADD: HW KEY SUPPLEMENTAL DATA | 2 | \$6.42 | \$3.85 | \$7.70 |
| 9b | GA00580AA | ADD: TDMA OPERATION | 2 | \$530.00 | \$318.00 | \$636.00 |
| 9c | GA01513AB | ADD: ALL BAND MOBILE ANTENNA (7/8/V/U) | 2 | \$112.00 | \$67.20 | \$134.40 |
| 9d | G66BN | ADD: DASH MOUNT E5 | 2 | \$148.00 | \$88.80 | \$177.60 |
| 9e | G51AT | SOFTWARE LICENSE ENH:SMARTZONE | 2 | \$1,766.00 | \$1,059.60 | \$2,119.20 |
| 9f | QA09772AA | ENH: MULTI-CODE PLUG PROGRAMMING | 2 | \$177.00 | \$106.20 | \$212.40 |
| 9g | GA05509AA | DEL: DELETE UHF BAND | 2 | -\$800.00 | -\$584.00 | -\$1,168.00 |
| 9h | GA01606AA | ADD: NO BLUETOOTH/ WIFI/GPS ANTENNA NEEDED | 2 | \$0.00 | \$0.00 | \$0.00 |
| 9i | G843AH | ADD: AES ENCRYPTION AND ADP | 2 | \$560.00 | \$336.00 | \$672.00 |
| 9j | G444AH | ADD: APX CONTROL HEAD SOFTWARE | 2 | \$0.00 | \$0.00 | \$0.00 |
| 9k | GA01517AA | DEL: NO J600 ADAPTER CABLE NEEDED | 2 | \$0.00 | \$0.00 | \$0.00 |
| 9l | G806BL | SOFTWARE LICENSE ENH: ASTRO DIGITAL CAI OP APX | 2 | \$607.00 | \$364.20 | \$728.40 |
| 9m | GA01767AG | ADD: RADIO AUTHENTICATION | 2 | \$118.00 | \$70.80 | \$141.60 |
| 9n | GA01670AA | ADD: APX E5 CONTROL HEAD | 2 | \$767.00 | \$460.20 | \$920.40 |
| 9o | W22BA | ADD: STD PALM MICROPHONE APX | 2 | \$85.00 | \$51.00 | \$102.00 |
| 9p | QA09113AB | ADD: BASELINE RELEASE SW | 2 | \$0.00 | \$0.00 | \$0.00 |
| 9q | W969BG | SOFTWARE LICENSE ENH: MULTIKEY OPERATION | 2 | \$388.00 | \$232.80 | \$465.60 |
| 9r | G361AH | SOFTWARE LICENSE ENH: P25 TRUNKING SOFTWARE APX | 2 | \$353.00 | \$211.80 | \$423.60 |
| 9s | GA05100AA | ADD: STD WARRANTY - NO ESSENTIAL | 2 | \$0.00 | \$0.00 | \$0.00 |
| 9t | G142AD | ADD: NO SPEAKER APX | 2 | \$0.00 | \$0.00 | \$0.00 |



Any sales transaction following Motorola's quote is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then Motorola's Standard Terms of Use and Motorola's Standard Terms and Conditions of Sales and Supply shall govern the purchase of the Products.
Motorola Solutions, Inc.: 500 West Monroe, United States - 60661 - #: 36-1115800

| Line # | Item Number | Description | Qty | List Price | Sale Price | Ext. Sale Price |
|--------|--|---|-----|------------|------------|-----------------|
| 10 | HLN7042A | CONTROL STATION MOUNT | 6 | \$91.00 | \$54.60 | \$327.60 |
| | APX™ Control Head/ Mounting Kits/DEK BOX/ Multiplexers | | | | | |
| 11 | H1924A | 8500 O5 RM TO DM | 6 | \$188.00 | \$112.80 | \$676.80 |
| | APX™ Control Head/ Mounting Kits/DEK BOX/ Multiplexers | | | | | |
| 12 | H1939A | O5 MP ENH REMOTE TO O5 MP ENH DASH MOUNT | 6 | \$188.00 | \$112.80 | \$676.80 |
| | APX™ Control Head/ Mounting Kits/DEK BOX/ Multiplexers | | | | | |
| 13 | H1853D | MOBILE RADIO O5 DM TO O5 RM MP RETROFIT KIT | 6 | \$383.00 | \$229.80 | \$1,378.80 |
| 13a | G628AC | ADD: REMOTE MOUNT CABLE 17 FT APX | 6 | \$18.00 | \$10.80 | \$64.80 |
| 14 | PMMN4177A | RM780 IMPRES WINDPORTING REMOTE SPEAKER MICROPHONE, LARGE (IP68) | 16 | \$184.90 | \$110.94 | \$1,775.04 |

Grand Total
\$114,951.83(USD)
Notes:

- Additional information is required for one or more items on the quote for an order.

Motorola's quote (Quote Number: _____ Dated: _____) is based on and subject to the terms and conditions of the valid and executed written contract between Customer and Motorola (the "Underlying Agreement") that authorizes Customer to purchase equipment and/or services or license software (collectively "Products"). If no Underlying Agreement exists between Motorola and Customer, then the following Motorola's Standard Terms of use and Purchase Terms and Conditions govern the purchase of the Products which is found at <http://www.motorolasolutions.com/product-terms>.

The Parties hereby enter into this Agreement as of the Effective Date.

Motorola Solutions, Inc.

Customer

By: _____

By: _____

Name: _____

Name: _____

Title: _____

Title: _____



Date: _____

Date: _____

- **Promotions:**

The following promotion(s) have been applied:

* Line #6 - APX N SERIES TRADE-IN PROMO available from 04/06/2026 to 06/20/2026

- Unless otherwise noted, this quote excludes sales tax or other applicable taxes (such as Goods and Services Tax, sales tax, Value Added Tax and other taxes of a similar nature). Any tax the customer is subject to will be added to invoices.

DRAFT



APX N50 Portable Radio Solution Description

OVERVIEW

The APX N50 offers affordable, next generation communications for without compromising P25 interoperability or voice and data quality. It offers a durable design with “pick-up-and-go” functionality, optimizing ease-of-use and focused communications in almost all environments.

DURABLE AND EASY TO USE

The APX N50 enhances operations with a front display with an upgraded user interface for better readability and loud and clear audio for reliable, everyday use. Additionally, it offers extended battery life, a shorter antenna, and Bluetooth compatibility with audio accessories, promoting efficient communications between first responders.

Adaptive Audio

For first responders in loud environments, the APX N50 offers adaptive audio that enhances voice quality and minimizes background noise. The APX N50 includes two High Dynamic Range (HDR) microphones with high overload point pickup that reproduces voice with clarity and reduces audio clipping and distortion, even when shouting. The radio has custom speakers that use noise cancellation technology to amplify loud and clear audio, and help make every syllable intelligible.

An enhanced audio engine dynamically adjusts the N50 in any environment by using algorithms to filter out unpredictable background noise and wind while using multiple microphones to track voice from every angle, allowing first responders to speak into the radio without compromising voice quality. Additional environmentally aware audio features receive volume leveling and noise sensing volume control—the radio will automatically adjust for loud or soft talkers and the changing ambient noise levels. These features allow first responders to keep their eyes forward and remain focused on situations as they unfold.

Essential and Secure P25 Communications

The APX N50 is certified compliant with P25 standards and supports digital and analog trunking, FDMA and TDMA, and Integrated Voice and Data. All P25 communications over the N50 are safe and secure—it offers software and hardware encryption, single- and multi key encryption, and P25 Authentication, protecting communications during daily operations.

Reliable Connectivity

Using the APX N50 lets first responders stay connected across disparate networks. It is equipped with Wi-Fi®, Bluetooth®, and GPS features, bringing future-ready applications, services, and best-in-class connectivity to everyday use. APX N50 radios support 7/800 MHz frequency bands across radio systems, with minimal intervention by the radio user.

SmartConnect over Wi-Fi



SmartConnect is a subscription service that allows first responders to access critical intelligence no matter where the mission takes them. When P25 networks are unavailable, the APX N50 will maintain functionality and voice quality by automatically switching to an available broadband network, enabling connectivity outside of radio system coverage. Voice information and signals between radios and control are encrypted, ensuring that all transmissions are secure.

The APX N50 can use SmartConnect when directly connected to Wi-Fi hotspots, through an in-vehicle LTE modem, or over a satellite connection. Additionally, the radio will indicate to users when SmartConnect is active by displaying a blue bar on-screen.

Managing and Provisioning Devices

APX N50 can be programmed in two ways: one-at-a-time through Customer Programming Service ("CPS") or through a combination of CPS and batch programming over Wi-Fi available with the radio management ("RM") software.

CPS is a proprietary, Windows-based application, used to configure APX subscriber radios in offline situations that include provisioning, networking, and monitoring tools that provide greater awareness and faster radio management. The CPS application offers drag-and-drop, clone-wizard, and basic import/export functions that allow the addition of new software and feature enhancements. APX N radios can be programmed one-at-a-time on a local PC, via secure USB port connection, with TLS-PSK based encryption. Once loaded, subscriber radios are read and edited, and codeplugs and templates can be saved and duplicated to program other fleet radios

Batch Programming is available through the RM software for simultaneous programming and upgrading throughout the radio fleet. With Batch Programming, up to 16 radios can be programmed at once over a Wi-Fi connection. This reduces programming time and ensures that the radio fleet is always up-to-date and ready-to-use in the field.

DRAFT





May 12, 2026

TO: Mayor Ament
Common Council

FROM: Ralph Chipman
Finance Director

Re: 2027 Budget Projection

Attached is supporting documentation and analysis for the budget projection, a brief explanation of each follow.

"A" *Budget assumptions*

These are the basic assumptions used to prepare the projection. Some highlights:

- ✓ Health insurance 4% increase - every 1% changes costs \$40k.
- ✓ Wisconsin retirement unchanged, final number won't be in until September.
- ✓ Fire & police union contract increases have been projected, contracts expire 12/31/25.
- ✓ Revenues increase with improved economy, decrease in interest rates

All personnel changes to date have been accounted for; everything else is status quo.

"B" *High level overview of projection.* Very similar to the first page of the budget document, with a variance column.

"C" *Spending summary by category.* The breakdown of how money is spent, the amount spent on debt service is increasing & taking up a larger percentage of the tax dollars.

"D" *Debt service projection.* The first three columns are actual; the rest are based on the adopted 2026 Capital projects budget (years 2027-30 are very changeable; but are the best available information at this time). No provision has been made for a new DPW building or Section 34/35. The funding sources of impact fees are limited to the available funds on hand; the debt service fund uses \$100,000 of room tax funds. The golf course was paid off in 2025 and TIF district continues to cover its' share of debt service.

"E" *Fund Balance projection.* Shows projected fund balance and a 10-year history of the city's fund balance. For comparison purposes, Brookfield, Muskego, Greenfield, & Beloit are also shown. This number is very important to Moody's rating agency.

"F" Levy Limit Projection. This calculates the city's levy capacity under the state levy limit laws. The city has historically levied less than the maximum allowable, and issues debt yearly, which has left us substantially under the legal limit.

"G" Budget Timetable. Proposed budget timetables attached. With this schedule, the public hearing & budget approval is on a normal council meeting night. An alternative would be to have a special meeting on November 17th (this is not Thanksgiving week) and approve the budget then.

Expenditure restraint calculation. The City no longer qualifies for this program. There are two criteria to be eligible a) the equalized tax rate must be above \$5/thousand and b) the increase in general fund budgeted expenses must be less than the sum of 60% of the percent increase in net new construction plus the consumer price index. The city's equalized tax rate is only \$4.63/thousand.

CITY OF NEW BERLIN
PROJECTED 2026 BUDGET

| | 2024 ACTUAL | 2025 ACTUAL | 2026 BUDGET | 2027 PROJECTED | 2027 vs 2026 |
|-----------------------------|-------------------|-------------------|-------------------|-------------------|------------------|
| EXPENDITURES | | | | | |
| GENERAL GOVERNMENT | 7,533,617 | 7,885,249 | 8,280,759 | 8,461,769 | 181,010 |
| PUBLIC SAFETY | 20,202,194 | 21,528,085 | 23,094,011 | 23,895,762 | 801,751 |
| PUBLIC WORKS | 4,255,663 | 4,253,367 | 4,651,398 | 4,786,237 | 134,839 |
| COMMUNITY DEVELOPMENT | 736,935 | 745,321 | 829,089 | 852,150 | 23,061 |
| LIBRARY | 1,829,330 | 1,829,818 | 1,793,370 | 1,833,434 | 40,064 |
| PARK AND RECREATION | 2,131,992 | 2,384,256 | 2,423,429 | 2,479,303 | 55,874 |
| EQUIPMENT REPLACEMENT FUND | 240,000 | 300,000 | 440,060 | 300,000 | (140,060) |
| UNCLASSIFIED | 4,198 | - | 300,000 | 300,000 | - |
| DEBT SERVICE | 12,222,510 | 14,445,762 | 15,727,397 | 16,266,263 | 538,866 |
| TOTAL EXPENDITURES | 49,156,439 | 53,371,858 | 57,539,513 | 59,174,918 | 1,635,405 |
| REVENUES | | | | | |
| TAXES: | | | | | |
| GENERAL PROPERTY TAX | 33,930,524 | 38,382,500 | 38,282,500 | 38,569,619 | 287,119 |
| OTHER TAXES | 816,219 | 849,079 | 824,285 | 836,500 | 12,215 |
| INTERGOVERNMENTAL | 6,395,416 | 6,619,502 | 6,352,730 | 6,188,651 | (164,079) |
| LICENSES AND PERMITS | 1,471,626 | 1,386,449 | 1,443,760 | 1,451,800 | 8,040 |
| FINES & FORFEITURES | 392,635 | 423,036 | 380,000 | 410,000 | 30,000 |
| PUBLIC CHARGES FOR SERVICES | 2,502,205 | 2,918,237 | 3,023,597 | 3,023,597 | - |
| INTERDEPARTMENTAL | 572,152 | 562,520 | 643,149 | 643,149 | - |
| COMMERCIAL | 3,051,958 | 2,701,560 | 2,652,299 | 2,401,500 | (250,799) |
| APPROPRIATION FROM SURPLUS | 1,000,000 | 1,500,000 | 1,600,000 | 1,500,000 | (100,000) |
| TRANSFERS: | | | | | |
| GOLF COURSE RESERVE FUND | 232,000 | 135,000 | 135,000 | 135,000 | - |
| DEBT SERVICE FUND | - | 797,422 | 821,466 | 281,843 | (539,623) |
| CAPITAL PROJECTS FUND | - | - | 189,937 | - | (189,937) |
| IMPACT FEE FUND | 10,000 | - | 10,000 | 25,000 | 15,000 |
| TAX INCREMENT DISTRICT | 819,252 | 726,096 | 1,180,790 | 1,358,315 | 177,525 |
| TOTAL REVENUES | 51,193,987 | 57,001,402 | 57,539,513 | 56,824,974 | (714,539) |
| | | | Shortfall | 2,349,944 | |

CITY OF NEW BERLIN
Spending Summary

| Category | 2024 ACTUAL | 2025 ACTUAL | 2026 BUDGET | 2027 PROJECTED | % of Total |
|---------------------|----------------|----------------|----------------|-------------------|---------------|
| SALARIES | 20,403,951 | 21,778,762 | 23,081,925 | 24,355,047 | 41.16% |
| BENEFITS | 7,651,731 | 8,285,155 | 8,827,332 | 8,984,438 | 15.18% |
| CONTRACTUAL SERVICE | 5,680,406 | 5,841,544 | 6,109,240 | 6,383,296 | 10.80% |
| SUPPLIES & EXPENSES | 2,375,558 | 2,140,237 | 2,568,100 | 2,100,415 | 3.55% |
| CAPITAL OUTLAY | 822,283 | 880,398 | 925,519 | 785,459 | 1.33% |
| CONTINGENCY | - | - | 300,000 | 300,000 | 0.51% |
| DEBT SERVICE | 12,222,510 | 14,445,762 | 15,727,397 | 16,266,263 | 27.49% |
| | 100.01% | 49,156,439 | 53,371,858 | 57,539,513 | 100.01% |
| | | | | 59,174,918 | |

Contracted service includes:

Labor atty, audit, electricity, water, heating fuel

Supplies & Expense Includes:

Cleaning supplies, Gasoline, Salt, Library books

Capital outlay:

This account includes \$250,000 for road maint, \$220,704 of police vehicles & equipment and \$300,000 for the equipment replacement fund.

CITY OF NEW BERLIN
Levy Limit Projection

| | 2025 Levy for 2026 Budget | 2026 Levy for 2027 Budget | Net New Construction 2026 | Net New Construction 2027 |
|---|---------------------------------|---------------------------------|---------------------------------|---------------------------------|
| Maximum Allowable Levy | | | | |
| | Actual | Projected | | |
| 1 2024 payable 2025 actual levy plus personal property aid | 37,128,959 | 38,282,500 | | |
| 2 Less: Preceding Year's Levy for Post July 1, 2005 GO Debt | (10,864,087) | (12,625,870) | | |
| 3 2024 payable 2025 adjusted actual levy | 26,264,872 | 25,656,630 | | |
| 6 Net new construction of .062 applied to 2024 adjusted actual levy | 26,465,011 | 25,849,055 | 0.762% | 0.750% |
| 8 Personal Property Aid | (808,381) | (808,381) | | |
| Adjustments: | | | | |
| e) Debt service for general obligation debt authorized after July 1, 2005 | 12,625,870 | 16,107,673 | | |
| Allowable levy | <u>38,282,500</u> | <u>41,148,347</u> | | |
| | Current proposed levy | 40,919,563 | | |
| | | Available future levy capacity | | 228,784 |

*** This projection would effectively use all remaining excess capacity - the City would be limited by net new construction going forward.**

City of New Berlin
Fund Balance Projection

| | |
|------------------------------|-------------------|
| 12/31/2024 Balance | 13,859,390 |
| 2025 Projected | 86,202 |
| 12/31/2025 Balance | <u>13,945,592</u> |
| 2026 Budgeted Use | (1,600,000) |
| 12/31/2026 Projected Balance | <u>12,345,592</u> |

** A positive year, budgeted to use \$1.5M- revenues were \$260k positive, expenses were \$1,472K positive, based on preliminary numbers

Required Minimum: 57,361,076 15% 8,604,161

Balance available for future use 3,741,431 ** budget projection commits \$1.5 million of this

FUND BALANCE COMPARISON

| | New Berlin | Brookfield | Muskego | Beloit | Greenfield |
|------|------------|------------|-----------|------------|------------|
| 2015 | 8,802,534 | 15,703,787 | 4,488,995 | 9,799,174 | 10,032,622 |
| 2016 | 9,313,243 | 16,055,800 | 5,402,423 | 9,882,262 | 10,037,172 |
| 2017 | 9,543,733 | 16,177,318 | 6,212,058 | 10,171,343 | 10,246,447 |
| 2018 | 10,066,614 | 16,969,475 | 6,772,267 | 10,730,985 | 9,709,160 |
| 2019 | 10,125,778 | 16,816,770 | 7,275,043 | 13,533,215 | 9,899,463 |
| 2020 | 10,129,101 | 16,764,434 | 7,760,175 | 15,218,843 | 9,205,456 |
| 2021 | 9,312,068 | 17,735,915 | 7,878,219 | 16,100,157 | 9,115,221 |
| 2022 | 9,405,843 | 18,709,403 | 7,968,923 | 17,453,722 | 9,460,409 |
| 2023 | 12,098,393 | 17,608,513 | 8,244,919 | 17,818,244 | 10,250,849 |
| 2024 | 13,859,390 | 21,095,571 | 9,314,358 | 17,809,292 | 10,673,925 |

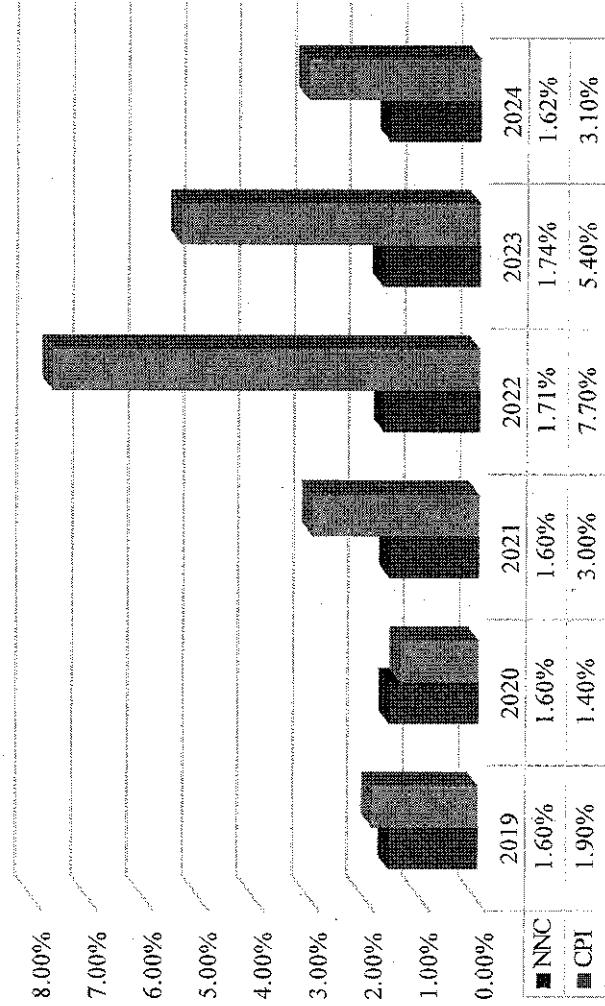
City of New Berlin 2027 Budget Timetable

| | |
|------------------|--|
| Tuesday, May 12 | Common Council Sets Goals & Directives |
| Friday, June 19 | Budget packets go out to departments |
| Friday, July 31 | 2027 Operating Budget and CIP forms and narratives Submitted to Mayor and Finance Department |
| Aug 4-Aug 29 | 2026 Department Budget reviews with Mayor |
| Tuesday, Sept 1 | 2027 Executive Budget to Finance Department |
| Friday, Sept 4 | Distribute 2027 Executive Budget/CIP to Aldermen |
| Tuesday, Sept 15 | COW Work Session |
| Tuesday, Sept 29 | COW Work Session |
| Tuesday, Oct 13 | COW recommends 2027 Operating/CIP Budgets |
| Thursday, Oct 22 | Publish – Public Notice of 2027 Proposed Budgets |
| Tuesday, Nov 10 | Public Hearing on 2027 Proposed Budgets |
| Tuesday, Nov 17 | Common Council Action to approve 2027 Budgets |
| Tuesday, Dec 18 | Estimated Mailing – Tax Statements |

How Did We Get Here?

- Net new construction has not kept pace with inflation
 - ✓ 6-year average state-wide NNC: 1.65%
 - ✓ 6-year average of CPI: 3.75%

Annual NNC v. CPI



Net new construction allowable levy increases

| Net new construction % | Levy increase amount |
|------------------------------|----------------------|
| 2023 Levy/2024 budget 1.041% | \$268,946 |
| 2024 Levy/2025 budget 0.619% | \$161,597 |
| 2025 Levy/2026 budget 0.762% | \$200,109 |

Average

.807

210,217

$$\begin{array}{r}
 210,217 \\
 \hline
 57,539,513 \\
 \hline
 \text{2026 Budget}
 \end{array}
 = 365$$



What Are My Options?

- After 20 years of levy limits many municipalities are at the end of the road on how to maintain essential services given legislative constraints
 - ✓ Act 12 provided a band-aid, but not a permanent solution
- One option before exploring a referendum is to move the Public Fire Protection from the General Fund to the Utility Bill

Can We Grow out of this Problem?

- Current Assessed Value = \$7,449,898,200
- To match 2025 CPI of 2.7% would require an increase in value of \$201,147,251
- To put that number in perspective – the city would have to add 447 new homes (average cost of \$450,000) every year.



REQUESTED ACTION STATEMENT

May 12, 2026

TO: Mayor Ament
Common Council

FROM: Ralph Chipman, Finance Department
Melissa Beck, HR Director
John Hopkins, Alderperson

ISSUE: Public Safety funding Referendum – November 3, 2026

REQUESTED:

Recommend Common Council give staff permission to begin the process to include a levy limit question on the November 3, 2026, ballot

FISCAL IMPACT:

The full fiscal impact will be determined, dependent on positions included. Council has the option to adjust the requested amount at any time until the authorizing resolution is passed and ultimately has the final say.

The referendum would address additional public safety positions only. The referendum would not address any potential budget shortfall.

RATIONALE:

Pursuing a referendum is a multi-step process that will require a significant investment of staff time and effort to ensure success. The details of what should be included, and the length of levy would have to be decided, while adhering to statutory requirements with the State of Wisconsin. The first step in the process is to determine if there is support from the council to move forward. The preliminary timeline is below.

TIMELINE

| | |
|-------------------|--|
| May 12,2026 | Initial Approval by City Council to begin the process |
| May 26,2026 | Preliminary numbers agreed upon |
| May 27,2026 | Public Information campaign – website, social media, public information meetings |
| August 11,2026 | Finalize numbers, Approve Ordinance authorizing ballot question |
| August 24,2026 | Deadline to file question with City Clerk |
| August 25,2026 | Deadline to file question with County Clerk |
| August – November | Additional Community Outreach & Information |
| November 3,2026 | Ballot question voted on by electorate |
| November 10,2026 | Public Hearing held on City budget |
| November 17,2026 | Council approves city budget |
| December 2026 | Approved levy included on tax bill |