

# Committee of the Whole Meeting Agenda

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June 23, 2026 - 6:00 PM  
Council Chambers  
3805 S. Casper Drive

Published: 6/19/2026

## AGENDA

1. **CALL MEETING TO ORDER**
2. **ROLL CALL; DECLARATION OF QUORUM; PUBLIC NOTICE**
3. **APPROVAL OF MINUTES**
  - A. June 9, 2026, Committee of the Whole Meeting Minutes
4. **UTILITY & FINANCE**
  - A. Discussion and possible recommendation to the Common Council to approve the June 24, 2026, Water Utility claims in the amount of \$13,075.07, Sewer Utility claims in the amount of \$21,044.62, and General City claims in the amount of \$905,352.01, including a General City Claims prepay batch of \$80,632.12 dated for June 11, 2026.
5. **LICENSES & PERMITS**
  - A. Discussion and possible recommendation to the Common Council to approve the renewal alcohol licenses, designated agents, and premise descriptions as outlined in the list as presented, for the license year expiring June 30, 2027, contingent upon the satisfaction of all City requirements
6. **MISCELLANEOUS**
  - A. Introduction of Steven Linn, City of New Berlin Communications Manager
  - B. New Berlin Public Library Update
  - C. Stormwater Management Presentation
  - D. Discussion and possible recommendation to the Common Council to approve a contract with Fearing's Audio and Security in the amount of \$46,550.92 for the Malone Park audio project, subject to review and approval by the Mayor and City Attorney.
7. **ADJOURN**

### Additional Information

- The agenda packet, including supplemental information related to agenda items, is available online at [www.NewBerlinWI.gov](http://www.NewBerlinWI.gov). Once finalized by the governing body, approved meeting minutes will also be posted online.
- Agenda items may be taken out of order at the governing body's discretion.
- Members, and possibly a quorum, of other municipal governmental bodies may attend this meeting to gather information. However, no action will be taken by any governmental body other than the one referenced in this notice.
- Accommodations will be provided under the Americans with Disabilities Act (ADA) to meet the needs of individuals with disabilities. If you require assistance or appropriate aids and services, please contact the Office of the City Clerk at (262) 786-8610 with reasonable notice.



# Committee of the Whole MEETING MINUTES



June 9, 2026 - 6:00 PM  
Council Chambers  
3805 S. Casper Drive

## MINUTES

### 1. CALL MEETING TO ORDER

Council President Ken Harenda called the meeting to order at 6:00 PM.

### 2. ROLL CALL; DECLARATION OF QUORUM; PUBLIC NOTICE

City Clerk Rubina R. Medina took the roll call as follows:

Present: Alderperson Hopkins, Alderperson Maxey, Alderperson Harenda, Alderperson Stribl,  
Alderperson Horbinski, Alderperson Kroupa, Commissioner Gardner

Excused: Mayor Dave Ament

Staff Present: City Attorney Mark Blum, City Clerk Rubina R. Medina

The City Clerk confirmed that a quorum was present and that the meeting was properly posted in compliance with the open meetings law.

### 3. APPROVAL OF MINUTES

#### A. May 26, 2026, Committee of the Whole Meeting Minutes

**MOTION:** Motion to Approve

**VOTE:** Motion by: Alderperson Kroupa  
Second by: Alderperson Horbinski  
Motion Passed 7-0

### 4. UTILITY & FINANCE

**A.** Discussion and possible recommendation to the Common Council to approve the June 10, 2026, Water Utility claims in the amount of \$158,967.35, Sewer Utility claims in the amount of \$18,687.97, and General City claims in the amount of \$1,078,208.61, including a US Bank VISA EFT of \$26,379.85.

**MOTION:** Motion to Approve

**VOTE:** Motion by: Alderperson Stribl  
Second by: Alderperson Kroupa

Motion Passed 7-0

**5. LICENSES & PERMITS**

- A.** Discussion and possible recommendation to the Common Council to approve the renewal of alcohol licenses, designated agents, and premise descriptions as outlined in the list as presented, for the license year expiring June 30, 2027, contingent upon the satisfaction of all City requirements.

**MOTION:** Motion to Approve

**VOTE:** Motion by: Alderperson Maxey  
Second by: Alderperson Hopkins  
Motion Passed 7-0

**6. MISCELLANEOUS**

- A.** Discussion and possible recommendation to the Common Council to approve Resolution 26-09 amending the 2025 Capital Projects Budget by transferring \$139,762.00 from the 2024 Malone Park Capital Project Account to the 2025 Malone Park Capital Project Account for the Malone Park audio system and beer garden equipment, per the Requested Action Statement (RAS).

**MOTION:** Motion to Approve

**VOTE:** Motion by: Alderperson Maxey  
Second by: Alderperson Hopkins  
Motion Passed 7-0

**7. ADJOURN**

**MOTION:** Motion to Adjourn at 6:03 PM

**VOTE:** Motion by: Alderperson Stribl  
Second by: Commissioner Gardner  
Motion Passed 7-0

**Respectfully Submitted,  
Rubina R. Medina, City Clerk**

## RENEWAL ALCOHOL LICENSE APPLICANTS

The establishments listed below hereby submit their application to the Common Council of the City of New Berlin for an alcohol license, as described herein and in their accompanying application materials, pursuant to the applicable provisions of the Wisconsin Statutes and the Ordinances of the City of New Berlin, for the licensing period ending June 30, 2027. Licenses shall be issued by the City Clerk contingent upon the fulfillment of all statutory and municipal requirements, such as, but not limited to, the successful completion of all required inspections and the payment of all applicable fees.

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<b>Trade Name</b>	<b>Invited Agent Name</b>	<b>Applying for License</b>
1. Drakes Watering Hole Location: Premise Description: Main building within shopping plaza. Alcohol sold & consumed in dining space, stored in cooler, back bar, & store room.	Kathryn L. Buer	"Class B" - Combo
2. New Berlin Liquor Location: PREMISE DESCRIPTION: SALE IN STORE ON SHELVES, IN COOLER, WALK-IN COOLER. STORE BASEMENT.	Dalip Singh	"Class A" Retail - Combo
3. Princeton Club Location: Premise Description: Bar Area, Outdoor poll deck, Storage room	Renee M. Warzon	"Class B" - Combo
4. Speedway #4230 Location: PREMISE DESCRIPTION: MAIN SALES FLOOR, COOLERS, UTILITY/STORAGE CLOSET.	Rochelle D. Minley	"Class A" Retail - Combo
5. Speedway #4540 Location: PREMISE DESCRIPTION: MAIN SALES FLOOR, COOLERS, UTILITY/STORAGE CLOSET.	Adam J. Novak	"Class A" Retail - Combo



# Root River Watershed

Water Quality Problems and Solutions



**Kristi Heuser**

*Program Manager- Root-Pike Watershed Initiative Network*



RESPECT OUR WATERS



**KENOSHA**  
REGENERATIVE  
PRODUCERS GROUP

RPW's mission is to restore, protect, and sustain the tributaries of the Root-Pike Basin

**Kristi Heuser**  
Program Manager  
[Kristine@rootpikewin.org](mailto:Kristine@rootpikewin.org)

# Stormwater Space Event Experience - NR 216.07(1)(b)5

Helps participants answer, “What Happens to Water When it Rains?”

Using water blasters, participants become “storm clouds” to learn what happens to stormwater when it hits various surfaces including impervious roads, turfgrass, and long-rooted native plants. Player's spray into a storm drain complete with pollutant-filled tubes to watch the water flow over common water pollutants and into a “Lake Michigan” bucket. Due to its short roots, raining onto the turfgrass surface quickly moves water into a “flood” bucket, modeling its lack of water infiltration abilities. The turfgrass can also be lifted to view and touch its short roots which can then be compared to the long, native roots hanging on the side of the tent.



The third surface displays native Goldenrod which has a long root and a sponge under its “soil”. Upon “making it rain”, the sponge slowly releases the water into the “ground water” bucket. Many quickly connect the long roots to an increase in stormwater infiltration. Participants are then offered to squeeze the soil sponge and release the water.

The tent is designed to teach, in a few short minutes, all about the stormwater cycle, common pollutants, and how native plants, with their long and robust root systems, work better than turfgrass for improving stormwater infiltration, nutrient processing, and creating resilient environments.

The tent’s display of native plants coming out from the top and roots hanging along the sides draws interest from passersby and beckons event attendees to enter the tent to play and learn.



## Pet Waste Display - NR 216.07(1)(a)2

According to the EPA, pet waste is considered a major source of nonpoint pollution. To address this issue, ROW attends events with our Pet Waste Display complete with framed educational information, dress up photo ops, poop-toss games and free giveaways that remind dog owners not to poo-llute, but instead pick up the pet poop!



# Watershed Model - NR 216.07(1)(a)1

The watershed model showcases various stormwater pollutants using a variety of sprinkles. Making it rain on the model shows how rain can quickly move common pollutants into waterways, and how rivers and lakes ultimately affect larger waterbodies such as the Pike, Root, and Fox River, and eventually Lake Michigan.



# Salt Display - NR 216.07(1)(a)1

How Much **Winter Salt**  
Does It Take To  
**Permanently**  
**Pollute**  
**5 Gallons Of Freshwater?**

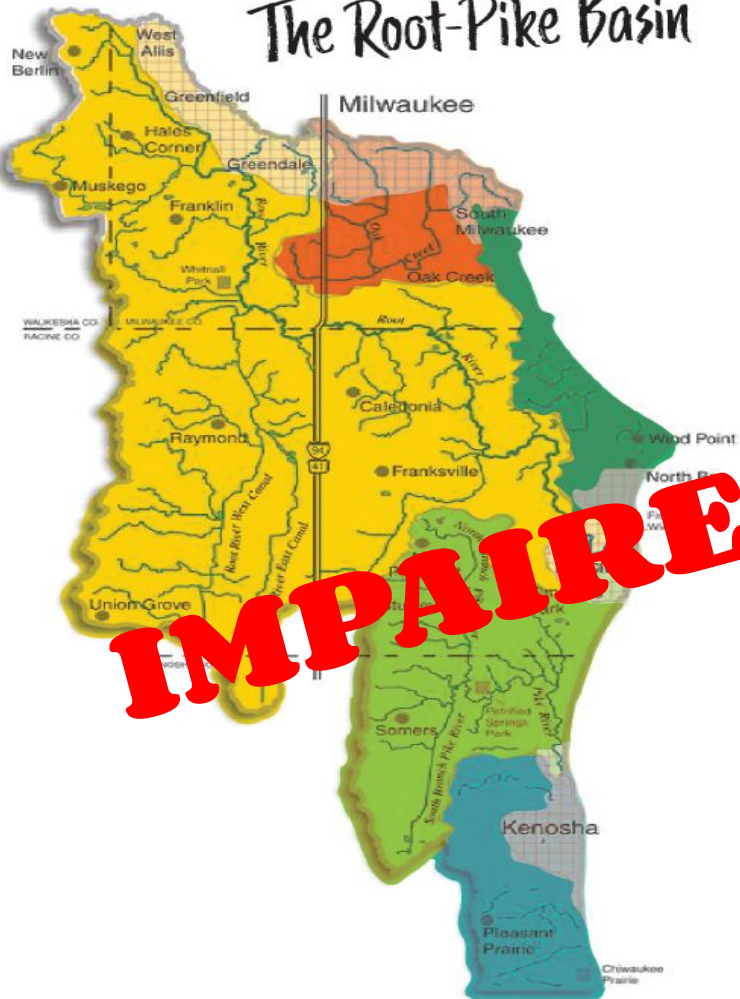


1 Teaspoon

8 Oz  
1 Cup



# The Root-Pike Basin



Oak Creek Watershed

Root River Watershed

Wind Point Watershed

Pike River Watershed

Pike Creek Watershed

**IMPAIRED!**

# Root River Watershed Impairments (Varies by location)



**Phosphorus**



**Sediment**

# Root River Watershed Impairments (Varies by location)



**Chlorides**

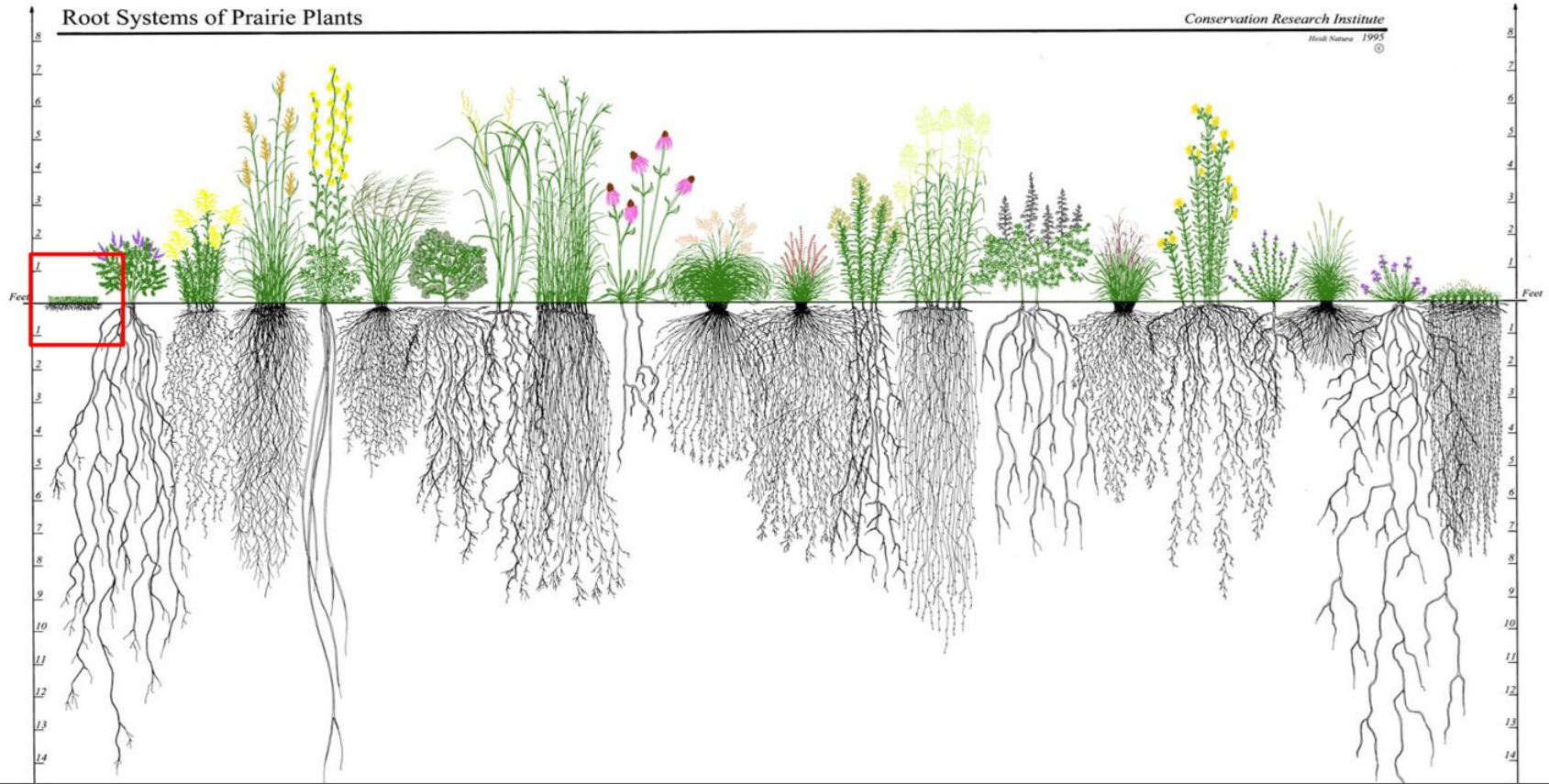


**E.Coli Bacteria**

# Root River Watershed Impairments (Varies by location)



**Degraded Habitats and Low Dissolved Oxygen**



Native Landscaping- Municipal owned spaces & private residences



**20 sqft Natives**



**8 GALLONS / STORM!**



**20 sqft Lawn**



**>1 GALLON / STORM**

# THE STORMWATER POND PLAYBOOK

Reduce Costs and Improve Water Quality



in cooperation with

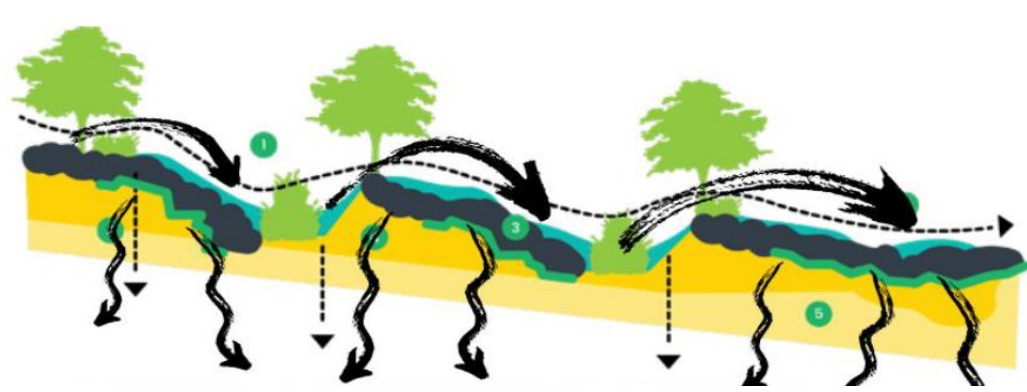


## Updated Stormwater Pond Designs for New Developments- Less Grass & Geese

# Native Landscaping Around Pond Buffers



# Pond Alternative: Regenerative Stormwater Conveyance System



Immediately After the Storm (09/12/22)



Three Days After the Storm (09/15/22)



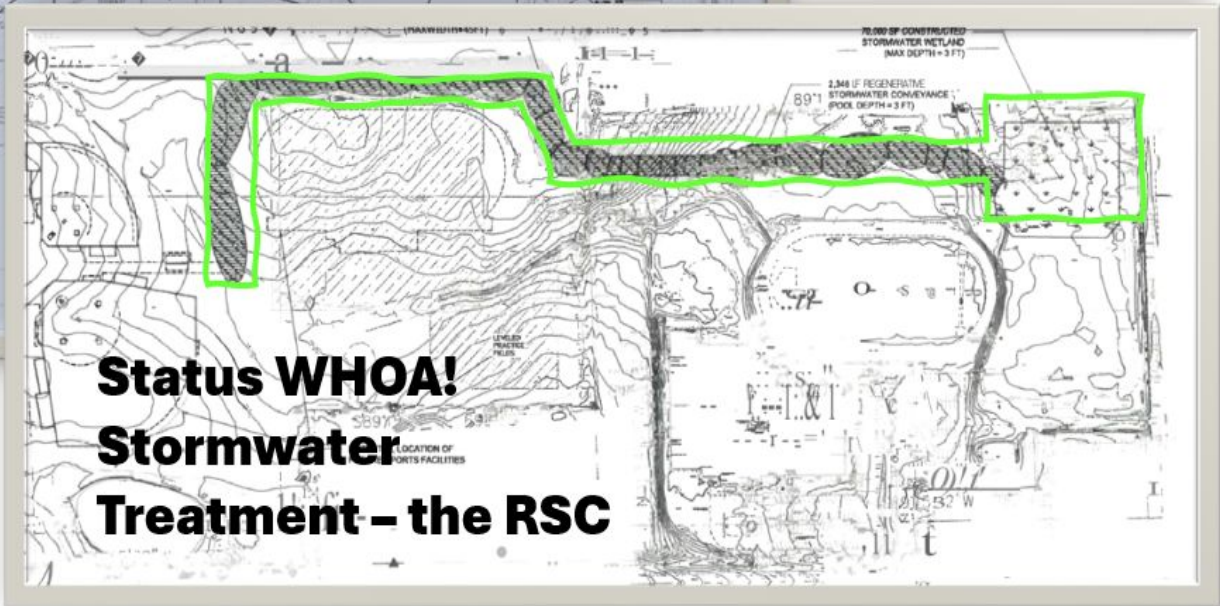




[Shoreland Lutheran HS RSC Flyover](#)



**Status Quo  
Stormwater  
Treatment**



**Status WHOA!  
Stormwater  
Treatment - the RSC**

# Shoreland Lutheran HS- April 2026





**Before RSC-2023**



**After RSC-2026**

# Pond Alternative: Constructed Wetland



**Shoreland Lutheran HS- 2025 to 2026**

# Attend SaltWise Training Workshops (DPW Staff & Elected Officials)



**1 teaspoon of road salt permanently pollutes 5 gallons of fresh water**

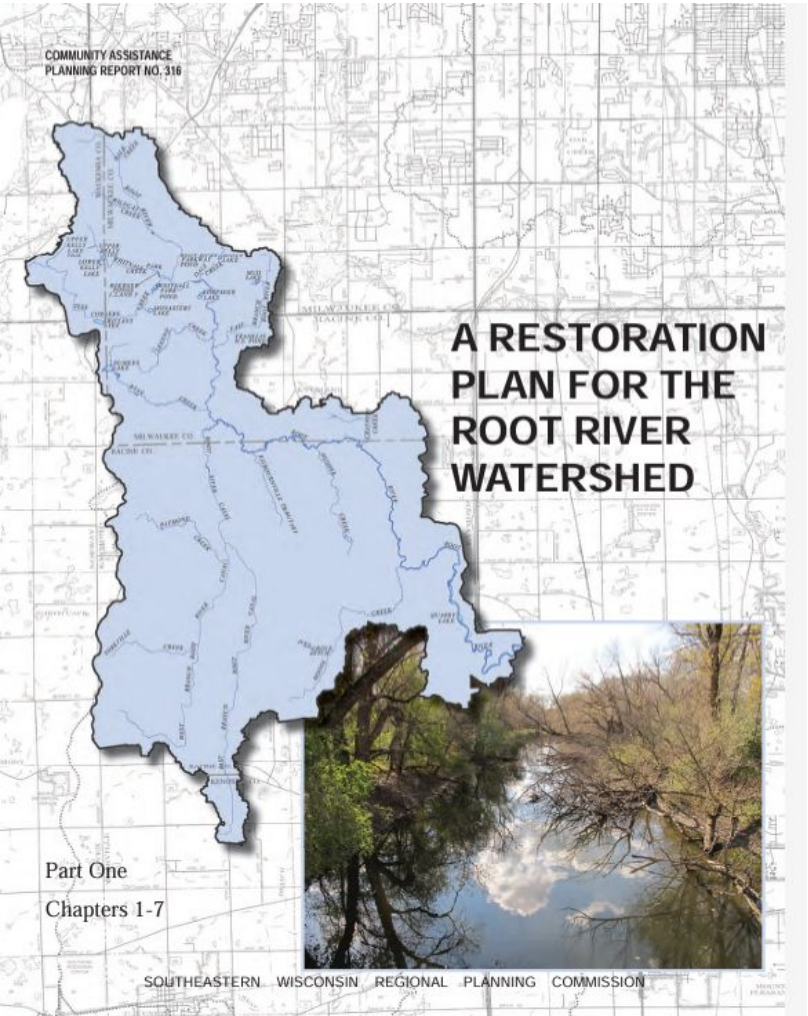
# Saltwise Training Workshop Topics



“Salt brine achieved similar traction and road conditions while using between 40% and 72% less than dry application.” - WisDOT 2026

- Brine Systems
- Benefits of different plow blades
- Importance of Calibration
- Pavement Sensors
- Remote Weather Stations/Cameras
- Snow & Ice Policy

# Projects in the Root River Watershed Restoration Plan



**Kristi Heuser**  
[kristine@rootpikewin.org](mailto:kristine@rootpikewin.org)



**REQUESTED ACTION STATEMENT**

**TO:** Common Council  
Mayor Dave Ament

**FROM:** Dan Hogan, Municipal Project Coordinator

**RE:** Requested Action Statement for the Malone Park audio project contract.

**DATE:** June 23, 2026

**REQUESTED ACTION:** Approval for the City to enter into a contract with Fearing’s Audio and Security in the amount of \$46,550.92 for the Malone Park audio project subject to review and approval by the Mayor and City Attorney

**FISCAL IMPACT:** No new borrowing necessary, funds were transferred from a previous project account within Malone Park that was completed in 2024.

**SOURCE OF FUNDS:** Account: 04252900 61118 C2025

**RATIONALE/BACKGROUND:** The City solicited quotes for a sound system to be installed within Malone Park that fits the needs of the various City users. Fearing’s provided the most comprehensive and economical plan that fulfilled the City’s requirements.

The City did not publicly bid due to a recent change in state law, Act 188, that changed the public bidding law threshold for public building projects from \$25,000 to \$50,000, except for roadway projects.

The major annual event at Malone Park is the New Berlin 4<sup>th</sup> of July Festival. The Mayor and the 4<sup>th</sup> of July Commission have expressed the need to have an adequate sound system that can make various types of announcements, such as the daily fair

events, severe weather and other emergency situations. The festival sound system would be based in the smaller bathroom pavilion located next to the playground and would broadcast on all four sides of the structure. The “brains” of the sound system would be housed within the concession pavilion near the baseball quad. If budget allows, staff may investigate the feasibility of installing audio at the concession pavilion that could be used for the beer garden and games for field #3. The audio system could be expanded to other fields within Malone Park in the future.

This equipment could also be utilized for other City events at Malone Park, such as Winterfest, Boos and Brews, movie nights, and the color run.



*Proposal To:*  
City of New Berlin

*For:*  
Malone Park Audio System

Project Site Address: 3805 South Casper Drive, New Berlin, WI, 53151

*June 16, 2026 P-203000 V1.3*

Fearing's Milwaukee AV  
1711 Paramount Ct, Suite 2, Waukesha, WI 53186

*Make a Difference!*

## RESTROOM PAVILION (PLAYGROUND BATHROOM)

### SCOPE

#### Project Summary

The City of Berlin's Malone Park is undergoing facility expansions, as they are currently under construction adding a Restroom Pavilion near the playground and a Concessions Building (Beer Garden Pavilion) near the main Baseball field. The Restroom Pavilion is nearby a large field that hosts large gatherings such as the 4th of July festivities and requires speaker and wireless microphone coverage. The Concessions Building near the main Baseball field will house the 'brain' of the system in an owner furnished equipment rack and feature its own audio zones for music and wireless microphone playback in the surrounding area.

#### *Restroom Pavilion (Playground Bathroom)*

**Functionality Description:** The Restroom Pavilion is located near the main parking lot for Malone Park, immediately near the large Field that the City of New Berlin utilizes for large events.

#### Source Devices:

- (1) Wireless Microphone Receiver will be installed in the owner-furnished (OFE) equipment rack in the utility closet of the Restroom Pavilion. (2) Outdoor-rated RF Mic Antennas will be installed beneath the soffit (exact placement TBD and will be decided at the time of installation based upon architectural considerations) on the North and South sides of the building, centered on the building. FAVS to provide and install weather-rated antenna cabling, connecting the antennas to the Antenna combiner in the OFE rack. The antenna cabling will be routed through the accessible attic. This will result in at least 50' of wireless microphone coverage on the North and South side of the building. The current design intent for this microphone is for this microphone to be utilized and played back at the Restroom Pavilion only.
- The Bluesound Professional B100S Music player listed in the Concessions Building portion of this proposal will provide music audio to the Restroom Pavilion. For more information regarding this device, please see **Concessions Building (Beer Garden Pavilion)**.

#### Audio:

- (4) Community R.25-94Z 8" weather-rated speakers will be provided and installed on the roof of the Restroom Pavilion, utilizing Unistrut hardware between the metal roof's corrugations. The speakers will be installed in (2) audio zones, (2) speakers per zone, with each pair facing North / South. The speakers are paintable- if the client would like to paint the speakers to match the roofing colors it is the client's responsibility to do so. These speakers will provide intelligible paging and/or background music audio up to 100' away from the Pavilion (under elevated background noise conditions- as background noise increases, intelligibility of audio will directly and inversely decrease).
- (1) QSC CX-Q 2K4 amplifier will be provided and installed into the OFE rack in the utility closet. This amplifier will power all (4) speakers via (2) amplifier channels. The client is required to provide a dedicated (shared with other audio system components) 20A 120V power outlet and 20A power strip at the equipment rack for the amplifier to receive power. The client is required to provide (1) data drop at the amplifier to allow it to communicate over the client's network with the Audio processor to be installed in the Concessions Building OFE rack. The client is responsible for configuring their network to support QLAN Audio - IGMP Snooping, QoS, and PTPv2 must be enabled for QLAN audio to pass successfully. The client has stated that they plan to install a Cisco Catalyst 9200CX network switch at the Restroom Pavilion and a Cisco Catalyst 9300 network switch at the Concession Building. Both Network switches are able to pass QLAN audio when configured accordingly.

#### Control System(s):

- The 'Brain' of the audio system consists of (1) QSC Core 8 Flex, which will be installed in the Concessions Building OFE rack in preparation for future system expansions. Please see **Concessions Building (Beer Garden Pavilion)** section of this proposal for more information.
- (1) QSC C1 controller will be installed in the Utility closet in a 1G surface mount box, exact installation location TBD but should be

immediately near the OFE rack and audio components. This device will provide controls to adjust volume of either Restroom Pavilion audio zones (North / South speaker pairs) as well as control the music player (player physically located in the Concessions Building rack). Please note that changing the music player stations from the Restroom pavilion will also change the station at the Concessions Building because there is only one music player to be shared between each building. The client is responsible for providing (1) PoE data drop at the controller's location inside the utility closet and configuring their network to support the device.






- To ensure seamless system integration and reliable performance, the network environment must support mDNS and SSDP for device discovery, and allow Q-LAN traffic via UDP Port 6502 and TCP Port 1702 for native Q-SYS peripheral communication. Integration with the Bluesound B100S requires TCP Port 11000 for BluOS API control and UDP Port 11010 for status feedback. Additionally, the network infrastructure must have IGMP Snooping and an IGMP Querier active to manage multicast traffic, with Energy Efficient Ethernet (EEE) disabled on all AV-related ports to prevent synchronization dropouts. Static IP assignments for the Core 8 Flex, CX-Q 2K4 amplifier, and B100S music player are required to maintain persistent driver communication and control stability.

**Equipment Location:**

- The Core 8 Flex and B100S will be installed in an OFE Rack in the Concessions Building.
- The (4) Community speakers will be installed on the roof of the Restroom Pavilion.
- The wireless microphone receiver, antenna combiner, and amplifier for the Restroom Pavilion speakers will be installed on the OFE rack in the utility closet.
- The client is required to provide a dedicated (shared among audio system components) 20A 120V power outlet(s) and 20A power strip at the equipment rack for the audio equipment to receive power. Audio equipment totals 4U of (OFE) rack space, but 6U should be provided to keep equipment cool during high-use times. If the client is unable to provide the necessary rack space for the audio equipment in the Restroom Pavilion's closet, FAVS may provide a wall mounted equipment rack at an additional cost.
- The wireless microphone antennas will be installed beneath the soffit on the North and South side of the Restroom Pavilion.

\*\*\*\* ALL ROUGH IN PATHWAYS, FLOOR BOXES, RISERS, CONDUIT BETWEEN RISERS, RACEWAYS, BOXES AND SLEEVES, WILL BE FURNISHED, INSTALLED AND MADE AVAILABLE AT FEARING'S REQUIRED LOCATIONS BY OTHERS. IF PATHWAYS ARE NOT PROVIDED AND FEARING'S HAS TO PROVIDE, IT WILL BE AN ADDITIONAL CHARGE. PLEASE NOTE THAT THIS MAY REQUIRE THE CUSTOMER TO GET AN ADDITIONAL QUOTE OR MODIFY AN EXISTING QUOTE FROM THE CONTRACTOR OR ELECTRICAL CONTRACTOR SEPARATELY FROM THIS QUOTE. FEARING'S CAN PROVIDE ROUGH IN REQUIREMENTS FOR THIS PROJECT, BUT PLEASE NOTE THAT DOCUMENTATION IS CREATED AFTER PROJECT APPROVAL.

**AUDIO**

IMAGE	QTY	DESCRIPTION	PRICE	PRICE EXT
	4	Biamp Systems R.25-94Z Full-Range 2-Way 8-Inch 90 X 40 Grey	\$536.72	\$2,146.88
	1	Custom Unistrut and Safety Mounting Hardware Unistrut and Safety Mounting Hardware. All hardware to be painted dark GREEN prior to installation on the roof.	\$253.18	\$253.18
	1	RF Venue DFIN-IPX Diversity Fin® IPX Antenna	\$758.24	\$758.24
	1	RF Venue DFIN-IPX Diversity Fin® IPX Antenna	\$758.24	\$758.24
	6	Travel Technician Travel		

### CONTROL

IMAGE	QTY	DESCRIPTION	PRICE	PRICE EXT
	1	QSC C1 Single gang US, IP Wall Controller, PoE (includes white and black faceplates)	\$625.85	\$625.85
	1	Wiremold NM2044 NM EXTRA DEEP DEVICE BOX	\$11.85	\$11.85

### RACK

IMAGE	QTY	DESCRIPTION	PRICE	PRICE EXT
	1	QSC CX-Q 2K4 4-Channel 700W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp™, Mic/line Inputs, 100-240V.	\$2,456.99	\$2,456.99
	1	Shure SLXD24+/58-G57 SLXD24+/58-G57	\$749.40	\$749.40
	1	RF Venue 4ZONE The 4 ZONE antenna combiner takes the complexity out of multi-zone wireless microphone projects. 4 ZONE combines together up to four separate pairs of diversity antenna connections for multi-purpose rooms, indoor-outdoor configurations, or main stages with secondary breakout rooms. For fine tuning RF levels in each coverage area, 4 ZONE provides individual channel RF signal attenuation control down to -31dB in 1 dB steps. And for active antennas or in-line amplifiers, it features selectable 12V DC power to accommodate long cable runs. With selectable ON/OFF inputs, 4 ZONE also allows for quick control of coverage zones for roaming microphone transmitters, so you can choose which zones are active as a live event or location sound project progresses, saving setup and breakdown time onsite. When used in conjunction with up to four Diversity Fin Antennas and one or more DISTRO4 antenna distributors, 4 ZONE completes a turnkey package for any multi-zone wireless microphone project.	\$916.47	\$916.47

### CABLING

IMAGE	QTY	DESCRIPTION	PRICE	PRICE EXT
	1	AV Cabling Bundle (NEW Standard) Cabling/Fittings/Hooks/Beam Clamps	\$260.14	\$260.14
	2	Wirepath WP-PC-CAT6-10FT-BLK Wirepath Cat6 10ft Ethernet Patch Cable (Black)	\$4.73	\$9.46
	0.2	West Penn Wire 810BK0500 RG-213 12G STR FOIL/TC BRAID	\$547.40	\$109.48
	0.2	West Penn Wire 810BK0500 RG-213 12G STR FOIL/TC BRAID	\$547.40	\$109.48

IMAGE	QTY	DESCRIPTION	PRICE	PRICE EXT
	5	West Penn Wire CN-BM53-8 50 ohm 3pc. RG8	\$6.09	\$30.45
	5	West Penn Wire CN-BM53-8 50 ohm 3pc. RG8	\$6.09	\$30.45

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EQUIPMENT TOTAL	\$9,226.56
LABOR TOTAL	\$5,474.35
MISC. CABLES AND ACCESSORIES	\$645.86
SHIPPING AND HANDLING	\$369.06
<b>RESTROOM PAVILION (PLAYGROUND BATHROOM) TOTAL</b>	<b>\$15,715.83</b>

## CONCESSIONS BUILDING (BEER GARDEN PAVILION)

### SCOPE

#### Project Summary

The City of Berlin's Malone Park is undergoing facility expansions, as they are currently under construction adding a Restroom Pavilion near the playground and a Concessions Building (Beer Garden Pavilion) near the main Baseball field. The Restroom Pavilion is nearby a large field that hosts large gatherings such as the 4th of July festivities and requires speaker and wireless microphone coverage. The Concessions Building near the main Baseball field will house the 'brain' of the system in an owner furnished equipment rack and feature its own audio zones for music and wireless microphone playback in the surrounding area.

#### *Concessions Building (Beer Garden Pavilion)*

**Functionality Description:** The Concessions Building is located near the main Baseball field and will be utilized for concession sales and other event gatherings. The Concession building will house the 'headend' of the park's new audio systems being provided and described within this proposal.

#### Source Devices:

- (1) Bluesound Professional B100S Music player will be installed in the Concessions Building's OFE rack and will provide music audio to the Restroom Pavilion and Concessions Building. The B100S is capable of supporting many online music subscription services, including Spotify, SiriusXM for Business, Pandora, TuneIn, iHeart, and many more. For a full list of supported subscription services, please view the B100S' product webpage: <https://bluesoundprofessional.com/product/b100s-network-music-player/> The client is responsible for providing and maintain a music subscription from the list of available subscription services supported by the B100s.
- (2) New Wireless Microphone receivers will be installed in the OFE equipment rack near the QSC Core 8 Flex. New antenna cabling, distribution headend, and (2) new antennas will be installed. The antennas will be installed under the soffit on the North and South sides of the building to provide maximum coverage around the building. (2) Handheld wireless microphones are included. The distribution headend includes (1) 1U antenna combiner to combine the (2) diversity antennas and (1) 1U antenna distributor to combine the (2) wireless microphone receivers' A/B antenna connections.

#### Audio:

- (2) 6" BLACK surface mount speakers (tapped at 15W each) will be installed on a dedicated audio zone inside the Concessions Building, utilizing preinstalled single-gang electrical box locations in the main room for cabling and speaker installation locations.
- (4) Community Speakers will be installed on the roof, zoned in pairs facing North and South. These speakers in conjunction with the new amplifier will allow music and mic audio to be clearly heard up to 100' away from the building
- The 'Brain' of the audio system consists of (1) QSC Core 8 Flex, which will be installed in the Concessions Building OFE rack. The Core 8 Flex is an Audio digital signal processor (DSP) as well as control processor, which allows it to provide all audio processing, mixing, and routing as needed, as well as control processing to control audio and video systems as needed (no video systems are included with this current proposal).
- (1) New amplifier will be installed in the OFE equipment rack near the QSC Core 8 Flex. The new amplifier provides 4 channels, of which (3) will be utilized- North pair of speakers (4ohm load), South pair of speakers (4ohm load), and inside pair of speakers (70V).

#### Control System(s):

- (1) QSC C1 Controller to be installed near the equipment rack on the wall. This controller will allow users to control volume levels of each zone as well as select music. Note that changing the music station will result in the station changing for all audio zones at the park. If the client would like to be able to play different Music in different areas, additional music players or the upgrade to the 4-Zone player would be required, depending on how many dedicated music stations are desired to be utilized.
- To ensure seamless system integration and reliable performance, the network environment must support mDNS and SSDP for device discovery, and allow Q-LAN traffic via UDP Port 6502 and TCP Port 1702 for native Q-SYS peripheral communication. Integration with the





Bluesound B100S requires TCP Port 11000 for BluOS API control and UDP Port 11010 for status feedback. Additionally, the network infrastructure must have IGMP Snooping and an IGMP Querier active to manage multicast traffic, with Energy Efficient Ethernet (EEE) disabled on all AV-related ports to prevent synchronization dropouts. Static IP assignments for the Core 8 Flex, CX-Q 2K4 amplifier, and B100S music player are required to maintain persistent driver communication and control stability.

**Equipment Location:**

- The Core 8 Flex, Amplifier, Wireless Microphone receiver, and B100S music player will be installed in an OFE Rack in the Concessions Building.
- The client is required to provide (1) dedicated (shared by the audio headend equipment) 20A 120V power outlet at the OFE equipment rack as well as (1) power strip to power the Core 8 Flex, amplifier, wireless microphone receiver, wireless microphone antenna distribution (the wireless mic receivers will receive power from the antenna distro unit), and B100S.
- The client is required to provide (4) data drops for the Concessions Building Audio equipment - (1) drop for the Core 8 Flex, (1) drop for the amplifier, (1) **PoE** drop for the C1 Controller, and (1) drop for the B100S music player. The client is responsible for configuring their network accordingly, as described above.
- The client is required to provide a minimum of (10) RU of rack space, but if able, (12) RU would be optimal to allow for greater airflow around the devices to keep them cool and elongate device life. Device rack unit needs: Core 8 Flex - 1U, Amplifier - 2U, B100S - 1U, x2 Wireless mic receivers - 1U (installed side by side), and antenna distro - 2U (two devices, 1U each). If the client is unable to provide the necessary rack space, Fearing's may provide and install a new wall-mounted equipment rack near the OFE rack (at an additional cost).

\*\*\*\* ALL ROUGH IN PATHWAYS, FLOOR BOXES, RISERS, CONDUIT BETWEEN RISERS, RACEWAYS, BOXES AND SLEEVES, WILL BE FURNISHED, INSTALLED AND MADE AVAILABLE AT FEARING'S REQUIRED LOCATIONS BY OTHERS. IF PATHWAYS ARE NOT PROVIDED AND FEARING'S HAS TO PROVIDE, IT WILL BE AN ADDITIONAL CHARGE. PLEASE NOTE THAT THIS MAY REQUIRE THE CUSTOMER TO GET AN ADDITIONAL QUOTE OR MODIFY AN EXISTING QUOTE FROM THE CONTRACTOR OR ELECTRICAL CONTRACTOR SEPARATELY FROM THIS QUOTE. FEARING'S CAN PROVIDE ROUGH IN REQUIREMENTS FOR THIS PROJECT, BUT PLEASE NOTE THAT DOCUMENTATION IS CREATED AFTER PROJECT APPROVAL.

**AUDIO**

IMAGE	QTY	DESCRIPTION	PRICE	PRICE EXT
	4	Biamp Systems R.25-94Z Full-Range 2-Way 8-Inch 90 X 40 Grey	\$530.00	\$2,120.00
	1	Custom Unistrut and Safety Mounting Hardware Unistrut and Safety Mounting Hardware. All hardware to be painted dark GREEN prior to installation on the roof.	\$250.00	\$250.00
	2	RF Venue DFIN-IPX Diversity Fin® IPX Antenna	\$748.75	\$1,497.50
	10	Travel Technician Travel		

**CONTROL**





IMAGE	QTY	DESCRIPTION	PRICE	PRICE EXT
	1	QSC C1 Single gang US, IP Wall Controller, PoE (includes white and black faceplates)	\$618.00	\$618.00
	1	Wiremold NM2044 NM EXTRA DEEP DEVICE BOX	\$11.85	\$11.85

**RACK**

IMAGE	QTY	DESCRIPTION	PRICE	PRICE EXT
	1	Bluesound Professional B100S 1 Zone Network Music Player - 1/3 1U	\$645.59	\$645.59
	1	Bluesound Professional RM100 Rack Mount Accessory for B100S	\$128.91	\$128.91
	1	QSC CORE 8 FLEX Unified Core with 8 local audio I/O channels, 64x64 network I/O channels with 8x8 Software-based Dante license included, USB AV bridging, dual LAN ports, VoIP telephony, 8x8 GPIO, 8 AEC processors, Half-size 1RU.	\$2,886.10	\$2,886.10
	1	QSC CX-Q 2K4 4-Channel 700W/CH Q-SYS Network Amplifier, Lo-Z, 70V, 100V direct drive, FlexAmp™, Mic/line Inputs, 100-240V.	\$2,426.25	\$2,426.25
	1	RF Venue 4ZONE The 4 ZONE antenna combiner takes the complexity out of multi-zone wireless microphone projects. 4 ZONE combines together up to four separate pairs of diversity antenna connections for multi-purpose rooms, indoor-outdoor configurations, or main stages with secondary breakout rooms. For fine tuning RF levels in each coverage area, 4 ZONE provides individual channel RF signal attenuation control down to -31dB in 1 dB steps. And for active antennas or in-line amplifiers, it features selectable 12V DC power to accommodate long cable runs. With selectable ON/OFF inputs, 4 ZONE also allows for quick control of coverage zones for roaming microphone transmitters, so you can choose which zones are active as a live event or location sound project progresses, saving setup and breakdown time onsite. When used in conjunction with up to four Diversity Fin Antennas and one or more DISTRO4 antenna distributors, 4 ZONE completes a turnkey package for any multi-zone wireless microphone project.	\$905.00	\$905.00
	2	Shure SLXD24+/58-G57 SLXD24+/58-G57	\$740.00	\$1,480.00
	1	Shure UA844+SWB "Five-way active antenna splitter and power distribution system for QLX-D®, ULX®, ULX-D®, SLX®, and BLX® (BLX4R only) receivers. (470-952 MHz)"	\$591.25	\$591.25

**CABLING**

IMAGE	QTY	DESCRIPTION	PRICE	PRICE EXT
	1	AV Cabling Bundle (NEW Standard) Cabling/Fittings/Hooks/Beam Clamps	\$458.25	\$458.25

IMAGE	QTY	DESCRIPTION	PRICE	PRICE EXT
	0.4	West Penn Wire 810BK0500 RG-213 12G STR FOIL/TC BRAID	\$540.54	\$216.22
	10	West Penn Wire CN-BM53-8 50 ohm 3pc. RG8	\$6.01	\$60.10
	2	Wirepath WP-PC-CAT6-10FT-BLK Wirepath Cat6 10ft Ethernet Patch Cable (Black)	\$4.65	\$9.30
	2	Wirepath WP-PC-CAT6-10FT-BLK Wirepath Cat6 10ft Ethernet Patch Cable (Black)	\$4.73	\$9.46
<b>EQUIPMENT TOTAL</b>				<b>\$14,313.78</b>
<b>LABOR TOTAL</b>				<b>\$13,328.81</b>
<b>MISC. CABLES AND ACCESSORIES</b>				<b>\$1,001.96</b>
<b>SHIPPING AND HANDLING</b>				<b>\$572.55</b>
<b>CONCESSIONS BUILDING (BEER GARDEN PAVILION) TOTAL</b>				<b>\$29,217.10</b>

## STANDARD PERFORMANCE PLAN - ANNUAL

This Annual Plan Includes:

- Same day phone response time. \*1
- Priority service scheduling. \*2
- 10% discount on service labor based on current rates at time of service. \*3
- 10% discount on service-related equipment replacement. \*4
- Unlimited remote, phone and email support included.
- Annual on-site checkup and system cleaning. \*5
- Remote access. \*6
- 20% discount on loaner equipment. \*7
- Manufacturer's Cloud Management is included. \*8

1. Phone support regarding questions on how to use or potentially fix a hardware, software, or connection problem yourself. Nights and weekends will vary.
2. Contact hours are Monday through Friday, 8 am through 4:30 pm. Calls received after 3 pm may not be returned or service performed until the next business day, or emergency rates will apply for after-hours service.
3. Standard service labor at time of sale is \$159/hr during business hours and \$229/hr for emergency after hours service.\*
4. Equipment replacement does not include licenses and/or subscriptions.
5. Inspections will be scheduled ahead of time and must include availability for all spaces. Inspections include firmware updates that can be completed within a single trip. Additional trips required to complete firmware updates or resolve issues related to firmware updates are not included and will be billed at reduced plan rates. Lifts will be billed at an additional cost if required.
6. Remote Access requires the installation of a customer provided on-site appliance (PC) with the necessary permissions and access through the customer's network to communicate with the appliance or client provided VPN access.
7. Based on availability.
8. Does not include hardware or paid software/services that may be required to connect to the cloud. Requires internet connection.

\* During normal business hours, Monday through Friday, 8 am through 4:30 pm.

Major holidays (and days they are observed) are excluded from response time guarantees for performance plans. This does not cover labor to repair owner furnished equipment or cabling. We reserve the right to adjust cost annually due to inflation up to 5% with a 30 day notice. Performance plans are perpetual and require a 30 day notice of termination.

<b>STANDARD PERFORMANCE PLAN - ANNUAL</b>	<b>\$1,618.00</b>
<b>TAX</b>	<b>\$0.00</b>
<b>TOTAL</b>	<b>+\$1,618.00</b>

Installation Exclusions – The following work is not included in our Scope of Work

- Any necessary ceiling modifications for the projector and screen including T-Bar refinishing.
- Ceiling tile replacement and or repair.
- All conduits, high voltage wiring panels, breakers, relays, boxes, receptacles, etc.
- Concrete saw cutting and/or core drilling.
- Fire wall, ceiling, roof and floor penetration.
- All millwork (moldings, trim, cut outs, etc.).
- Furniture modifications (table cuts, credenza cuts, etc.).
- Painting and patching.
- Permits (unless specifically provided for and identified within the contract).

Client Responsibilities

- Providing all required permits and passes for Fearing's personnel.
- All AC power, including power cabling, equipment, receptacles, floor boxes, risers, conduit between risers, raceways, etc., will be furnished, installed and made available at Fearing's required locations by others.
- All Network configurations including IP addresses are to be provided, operational and functional before integration begins. Fearing's will not be responsible for testing the LAN connections.
- Cable or Satellite drops must be in place with converter boxes operational before the completion of integration.
- There is a temporary secure storage area for equipment during a multiple-day integration.
- Meeting all milestone dates agreed upon in the initial Client Coordination meeting (below)
- Scheduling all necessary employees for system training.
- For VOIP projects, customer to fill out VOIP worksheets prior to installation or additional labor, trips or other costs may be billable to customer due to delays and additional time needed to implement.
- Motorized 2 man lifts capable of safely reaching install area to be provided by customer if needed for installation for Fearing's sole use during installation and testing. If customer cannot provide lifts, Fearing's can provide them for an additional cost.
- For any customer-provided or on-site existing network infrastructure—including switches, related hardware, software licenses, and supporting components—such equipment must be available and fully configured to our integration specifications before rack installation or system implementation begins. If the provided or existing network hardware, licensing, or infrastructure proves inadequate or inaccessible, or if qualified customer personnel are not able to assist with configuration and testing, any resulting delays, additional labor, or extra site visits will be billed to the customer.
- If required or recommended, customer to provide blocking or backing for displays or other heavier wall or ceiling mounted devices. If required or recommended, customer to provide blocking or backing for displays or other heavier wall or ceiling mounted devices.
- Customer is responsible for all copyright authorizations on any content provided to Fearing's for the purpose of Fearing's creating customer content.
- Lighting, including ambient lighting, can greatly effect both projection systems and camera systems and their perceived quality. Lighting directly and indirectly shining on a projection screen can wash out the image. Fearing's recommends zoning the lights in the room if needed, so that lighting hitting the screen is reduced to greatly increase picture quality. Also, for cameras, good lighting is critical for a high quality picture. Portable or specialized directional lighting is highly recommended, especially when dealing with cameras and projection screens in the same space. Lighting modifications to accommodate are the customer's responsibility unless otherwise noted. Please speak with your Fearing's account manager or engineer for further information.

Assumptions – if these prove false a Change Order will be required

- There is sufficient accessibility and space in ceiling area for infrastructure support hardware.
- Any owner furnished equipment shall be available to display and test system audio/video connections and will integrate with the purchased equipment and system(s).
- Any owner-furnished equipment shall be in good working order. Cost to repair or replace defective equipment shall be in addition to the proposed cost herein.
- This proposal, if applicable, is based upon the re-utilization of existing cabling and/or equipment, which is assumed to be in proper operating condition. In the event that it is determined that the existing cabling and/or equipment is not in proper operating condition, Fearing's will submit a proposal for the additional costs to furnish and install new cabling and/or equipment where required.
- All above ceiling cable runs are assumed to have an unobstructed path from end to end unless otherwise noted. Any walls, beams, etc.

discovered during the installation process necessitating additional unplanned labor and time will result in a change order with additional costs.

- If consumer grade flat panel displays (TVs) are specified by the end user as part of the integration project and they prove to be defective or incompatible with the proposed system, a return charge of \$ 350.00 per TV will be assessed to correct the problem.
- There is ready access to the building / facility and the room(s) for equipment and materials.
- This proposal is based on a continuous work cycle, with no delays, performed during normal working hours. Monday through Friday, excluding company holidays.
- Work is to be performed at Client name/location
- Document review / feedback on drawings / correspondence will be completed by the Customer within two business days {unless otherwise noted}
- In developing a comprehensive proposal for equipment and integration services Fearing's Sales Representatives and Engineering teams must make some assumptions regarding the physical construction of your facility, the availability of technical infrastructure and site conditions for installation. If any of the conditions we have indicated in the Site Survey form are incorrect or have changed for your particular project or project site, please let your Sales Representative know as soon as possible. Conditions of the site found during integration effort which are different from those documented may have an effect on the price of the system solution, integration or services. To ensure that you have an accurate proposal based on your facility and specific to the conditions of your project, please review all project documentation carefully.
- The documented Change Control process will be used to the maximum extent possible – the Client will have an assigned person with the authority to communicate/approve project Field Directed Change Orders and Contract Change Orders.
- Manufacturer equipment latest firmware updates will be performed during the course of the installation. No Manufacturer firmware will be incorporated after Substantial Completion (equipment/room available for Client's functional use) has been achieved. Further firmware updates are the Client's responsibility or Fearing's can be contracted on a time and materials basis to perform further updates. It should be noted that a firmware update on one piece of equipment may require other items to be updated as well in order to maintain system integrity and optimum functionality.
- Customer to provide a location for disposal of component packaging as well as misc. job waste/scraps.
- The projector and or camera mount is a standard mount. In rare occasions buildings and/or ceilings may vibrate causing the projector or camera to vibrate, causing the image on the screen to move. This is a rare occurrence, but in the event it would occur on this project additional expense could be incurred to resolve the issue. The proposal is based on the assumption that there is no building or structure vibration that would affect the installed solutions.
- This proposal is based on Fearing's standard wage rates and is assumed to NOT be a Prevailing Wage project. If applicable it is the customers responsibility to obtain a prevailing wage rate determination prior to creation of a Bid or RFP and notify Fearing's of such determination so it is accounted for in proposing the project. In the event it is determined that prevailing wage applies after the proposal is approved and work begins the customer will be responsible for any additional expenses associated with the difference in wage cost. Fearing's will create a change order and with the additional charges and submit to the customer for payment. The customer will be liable for the additional expenses for up to seven (7) years if a government audit determines Prevailing Wage was applicable after the project is complete.

#### Construction Considerations {Delete these considerations if not applicable}

In order to accomplish the outlined goals of this project, the Client will be responsible for contracting with an outside entity to make the necessary modifications to the space as directed by Fearing's according to the agreed upon schedule. The costs associated with these modifications are not included in this proposal. The Client is responsible for informing Fearing's of any delays / changes which may impact the assumptions outlined above.

#### Implementation Standards

Fearing's will follow a foundational project management process which may include the following actions/deliverables (based on the size/complexity/duration of the integration project):

Project Management: Fearing's shall coordinate:

- Developing a project schedule (with Client\* and Fearing's milestones).
  - o Client Purchase order receipt
  - o Client Coordination meeting\*
  - o Design Validation\*
  - o Equipment Order
  - o Equipment Receipt / on site

- o IT connectivity (IP addresses, WAP, etc.)\*
- o Room/Raceways Ready\*
- o Implementation and Integration complete
- o Commissioning
- o Substantial Completion\*
- o Client Training\*
- o Transition to Service / Support
- Staging equipment and materials at shop and installation site.
- Submittals of operator manuals of all equipment documentation.
- Installation supervision.
- Change Order Management (External and Field-Directed)
- Substantial Completion (room available for use)
- Completion of final punch list items.

On-Site Installation shall include:

- Pulling, bundling and terminating audio and control cables.
- Installing structural systems for audiovisual equipment.
- Software/hardware testing.
- Adjusting and balancing audio gain as required.
- Assuring the finished system meets the design criteria and functions per the design concept.
- Site cleanup and disposal, etc.
- Completion of final punch list items.

Amendments of Design or Contract:

- Any changes made to the design of the system or the contractual agreements in implementation or functionality will require a “Contract Change Order” form signed by an authorized decision maker for the Client.
- Any price changes that should follow an amendment will be reflected on the final bill unless otherwise stated or agreed upon by Fearing’s and the client.
- It is understood by the Client that any changes made may affect delivery time tables and work schedules.

Knowledge Transfer (Training)

This is geared specifically towards the end-user / operator. The purpose of this knowledge transfer is to provide operators with the necessary knowledge to confidently and comfortably operate all aspects of the integrated system. Areas covered include the following if applicable:

- Equipment and system overview
- Equipment operation and function
- Equipment start up, stop, and shut Down
- Equipment automatic and manual operation
- Discussion and documentation relating to control system operation
- Discussion and documentation relating to system processor and its control applications
- Powering up, powering down AV system via control system
- Manual operation of display systems, audio system and all other related components
- Use/operation of patch panels, when and where to be used
- Who to call when help is required

Important Notes Due to Current Events and Market

- A credit card processing fee of 3% of the payment will be assessed when a credit card is used to make payments of over \$5,000.
- Quotes over 7 days - or - projects sold within the 7 days but have a delayed start date may be subject to price increases based on the cost of materials and/or labor rising.
- Due to market fluctuations and issues with supply chain, raw material shortages, manufacturer delays and price increases, Fearing's Audio Video & Security must share the mitigation of unexpected price increases and product availability with its clients if any equipment, parts, or materials has a price increase or availability issue between proposal signing and receipt of equipment. We appreciate your understanding in these unprecedented times.



• Minimizing price potential increases: The customer may, at the time of proposal signing, provide the down payment and authorize the immediate purchase of the equipment included in the proposal. Fearing's will order the equipment upon receipt of the down payment which will lock in the pricing. NOTE: For some manufacturers, the equipment warranty begins at the time that Fearing's receives the product from its supplier. In such cases when a customer has an equipment failure where the warranty period has expired based on the equipment delivery to Fearing's but has not expired based on the project completion date, Fearing's will do everything in its power to negotiate an extension to the warranty period but cannot guarantee it will be successful. In such cases where Fearing's is not successful in obtaining a warranty extension, the customer would be responsible for all costs associated with the repair.

## ACCEPTANCE

### FINANCIAL

**PAYMENT SCHEDULE**

Deposit will be based on total equipment price plus shipping, with monthly progress billing through project completion.

	EQUIPMENT TOTAL	\$23,540.33
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	LABOR TOTAL	\$18,803.16
<hr/>		
	MISC. CABLES AND ACCESSORIES	\$1,647.82
	SHIPPING AND HANDLING	\$941.61
	STANDARD PERFORMANCE PLAN - ANNUAL (ANNUALLY)	\$1,618.00
<hr/>		
	SUBTOTAL	\$46,550.92
	TOTAL TAX	\$0.00
	<b>PROJECT TOTAL</b>	<b>\$46,550.92</b>

### TERMS

City of New Berlin accepts this proposal and hereby authorize Fearing's Audio Video Security to proceed with the installation of the included systems at the facilities of City of New Berlin constructing at 3805 South Casper Drive New Berlin, WI 53151 as described in the totality of this document. City of New Berlin further authorize Fearing's Audio Video Security to be granted the facility access that will be required to complete this project in a workmanlike and timely manner and for payment to be made to Fearing's Audio Video Security. In keeping with the Terms of Payment listed above: It has been made clear to City of New Berlin that there exist no understandings regarding this project with any relevant party unless and until City of New Berlin and Fearing's Audio Video Security agree to such additional or alternate understandings in writing. Project cost and pricing are dependent upon a continual flow of work without interruption or delays imposed by City of New Berlin or their staff, construction, other building trades or any other party, and additional costs may be incurred by City of New Berlin from Fearing's Audio Video Security. This includes timelines that require delays in ordering greater than 60 days from proposal acceptance. If price increases of product or labor are incurred due to such delays, or result in additional costs to that are not covered by the pricing in this proposal: City of New Berlin agrees that any additions to and/or deletions from the materials and labor to be provided by City of New Berlin acceptance of this proposal and any resulting change(s) in cost of this project shall only be by way of written change order(s) and shall be valid only after being signed by City of New Berlin and Fearing's Audio Video Security. By signing this acceptance, City of New Berlin is agreeing to the terms set forth in the attached sections labeled Installation Exclusions, Client Responsibilities, Assumptions, Construction Considerations, Implementation Standards and Important Notes. This proposal is valid only if accepted in writing by City of New Berlin within 7 days and deposit payment received no later than 30 days from June 16, 2026.

### ACCEPTANCE

CITY OF NEW BERLIN

\_\_\_\_\_  
SIGNED

\_\_\_\_\_  
DATE

\_\_\_\_\_  
PRINT NAME

\_\_\_\_\_  
TITLE

FEARING'S MILWAUKEE AV

\_\_\_\_\_  
SIGNED

\_\_\_\_\_  
DATE

\_\_\_\_\_  
PRINT NAME

\_\_\_\_\_  
TITLE

## Standard Warranty Statement

### Warranty Coverage:



Fearing's provides 90 Days of free service, whether onsite or remote, to make repairs due to manufacturer's equipment defects. Fearing's will provide the necessary support on manufacturer's equipment failure at our standard service rates when the equipment failure is past the 90 Days Fearing's warranty.



Fearing's provides 90 Days of free service, whether onsite or remote, to make repairs due to workmanship faults.

### Warranty Coverage Exclusions:



Damaged equipment due to Acts of God or Nature.



Equipment abuses or misuse as deemed by the manufacturer authorized repair technician.



Equipment that has been attempted to be repaired by unauthorized personnel or those other than Fearing's or authorized manufacturer repair technicians.



Manufacturer's shipping costs incurred under warranty. These will be the responsibility of equipment owner.

Madison Local Phone: 608-443-2595, Toll Free: 800.252.2253 | email: [info@fearings.com](mailto:info@fearings.com)

**Corporate Office:** 722 Walsh Road, Madison, WI 53714 | **Milwaukee Office:** 1711 Paramount Ct #2, Waukesha, WI 53186

*Serving Wisconsin with Audio, Video, Security, and Automation solutions for over 23 years!*